

**Commonwealth of Virginia  
Virginia Information Technologies Agency  
Promotional Pricing for contract VA-071116-Océ**

Segment	Model & Accessories	Part #	Purchase Price	Monthly Maintenance Charge	12 month Rental Price	36 month Rental Price	Copies Included	Overage Rate
10	<b>im2330</b>	im2330	\$2,561	\$10	\$226.62	\$86.53	0	0.0067
	Starter Kit (Required)	487-S	incl	\$61	\$277.62	\$137.53	13,000	0.0101
	Reversing Automatic Document Feeder	9255	incl					
	Plain Stand	9287000	incl					
	Offset Tray	IM2300040	incl					
10	<b>im2830</b>	im2830	\$2,789	\$10	\$245.88	\$93.33	0	0.0067
	Starter Kit (Required)	487-S	incl	\$61	\$296.88	\$144.33	13,000	0.0101
	Reversing Automatic Document Feeder	9255	incl					
	Plain Stand	9287000	incl					
	Offset Tray	IM2300040	incl					
	<b>Accessories</b>							
	Platen Cover	CM4530010	\$21		\$1.78	\$0.63		
	Single Position Finisher	9284	\$545		\$46.10	\$16.28		
	Saddle Stitch Finisher	9256	\$1,119		\$94.65	\$33.44		
	2/3-Hole Punch Kit	IM2300020	\$194		\$16.41	\$5.80		
	Job Separator	IM2300030	\$108		\$9.13	\$3.23		
	2,500 Sheet Large Capacity Paper Tray	9283	\$275		\$23.26	\$8.22		
	2 X 550 Sheet Paper Tray Unit	9281	\$415		\$35.10	\$12.40		
	Fax Board	CM4530110	\$391		\$33.07	\$11.68		
	Fax Board 2nd Line	CM4530120	\$295		\$24.95	\$8.81		
	Scrambler Board w/PCI Slot	CM4530290	\$620		\$52.44	\$18.53		
	Data Overwrite Kit	CM4530330	\$174		\$14.72	\$5.20		
	Print Enabler	IM2300050	\$490		\$60.47	\$21.36		
	Print/Scan Enabler	IM2300060	\$704		\$78.57	\$27.76		
	Scan Enabler	IM2300070	\$359		\$49.39	\$17.45		
	Print, Print/Scan, Scan Enabler Integration Fee	DLD2	\$225		incl	incl		
	Wireless LAN w/Antenna	CM4530300	\$220		\$18.61	\$6.57		
	Bluetooth Module w/Antenna	CM4530310	\$155		\$13.11	\$4.63		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		
	Single Vend Coin-op	C992	\$560	\$12	\$68.25	\$31.87		
	Multi Vend Coin-op	C993	\$793	\$14	\$89.95	\$40.83		
	Bill Acceptor for C993	C99300010	\$495		\$41.87	\$14.79		
	Wiring Harness	AC1020000	\$30		\$2.54	\$0.90		
	PEDESTAL STAND (required)	C99300030	\$125		\$10.57	\$3.74		
	INSTALLATION CHARGE (required)	C91A	\$105		incl	incl		

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11	<b>cm2510</b>	cm2510	\$6,049	\$10	\$521.61	\$190.74	0 - BW	0.0095
	Starter Kit (Required)	481-SK1	incl				0 Color	0.06
	Inner Finisher	9504	incl	\$86	\$597.61	\$266.74	13,000	0.0095
	Plain Stand	5742000	incl				B & W	
	Print Controller Integration Fee	DLD2	incl				0 Color	0.06
<b>Accessories</b>								
	Saddle Stitch Finisher w/Paper Pass Unit	PH1001	\$1,223		\$103.44	\$36.54		
	3-Hole Punch for Inner Finisher	9507	\$263		\$22.24	\$7.86		
	3-Hole Punch for Saddle Stitch Finisher	9508	\$263		\$22.24	\$7.86		
	Exit Tray Unit	CM2510010	\$59		\$4.99	\$1.76		
	1 x 500 Sheet Paper Feed Unit	9501	\$288		\$24.36	\$8.61		
	2 x 500 Sheet Paper Feed Unit	9502	\$363		\$30.70	\$10.85		
	3,500 Sheet Large Capacity Paper Tray	9503	\$541		\$45.76	\$16.17		
	Work Tray w/USB Interface	CM2510210	\$89		\$7.53	\$2.66		
	Fax Kit	CM2510030	\$359		\$30.36	\$10.73		
	Internet Fax Kit	CM2510040	\$134		\$11.33	\$4.00		
	PostScript Expansion Kit	CM2510020	\$390		\$32.99	\$11.65		
	Bar Code Font Kit	ZB3500160	\$253		\$21.40	\$7.56		
	Data Security Kit	CM2510050	\$269		\$22.75	\$8.04		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		
	Desktop Document Manager v3.2 - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager v3.2 - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Desktop Document Manager v3.2 - 100 License	CM2510180	\$1,560		\$131.94	\$46.61		
	Application Integration Module for Metadata/Ri	CM2510190	\$150		\$12.69	\$4.48		
	COIN UNIT	EX2000MX	\$930	\$16	\$103.54	\$46.93		
	COIN UNIT includes BILL ACCEPTOR	EX2000MXB	\$1,555	\$16	\$156.40	\$65.60		
	HARNES (required)	EX2000270	\$44		\$3.72	\$1.31		
	DRAWER LOCKS	EX2000280	\$49		\$4.14	\$1.46		
	PEDESTAL STAND (required)	C99300030	\$125		\$10.57	\$3.74		
	INSTALLATION CHARGE (required)	C91A	\$105		incl	incl		

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<b>Segment</b>	<b>Model &amp; Accessories</b>	<b>Part #</b>	<b>Purchase Price</b>	<b>Monthly Maintenance Charge</b>	<b>12 month Rental Price</b>	<b>36 month Rental Price</b>	<b>Copies Included</b>	<b>Overage Rate</b>
<b>11</b>	<b>cm2520</b>	cm2520	\$6,280	\$10	\$541.20	\$197.66	0 - BW	0.0095
	Starter Kit (Required)	488-SK	incl				0 Color	0.06
	2 x 500 Sheet Tray Base	9276	incl	\$86	\$617.20	\$273.66	13,000	0.0095
	Single Position Stapling Finisher	9997	incl				B & W	
	Print Controller Integration Fee	DLD2	incl				0 Color	0.06
	<b><u>Accessories</u></b>							
	Job Tray	CM3500010	\$100		\$8.46	\$2.99		
	Saddle Stitch Finisher	9238B-K	\$1,403		\$118.67	\$41.92		
	Punch Unit for 9238B Finisher	CM3100010	\$236		\$19.96	\$7.05		
	2,500 Sheet Large Capacity Paper Tray	9277	\$430		\$36.37	\$12.85		
	Copy Desk	9274	\$104		\$8.80	\$3.11		
	FAX KIT	CM3500360	\$690		\$58.36	\$20.62		
	SCAN ACCELERATOR	CM3500230	\$240		\$20.30	\$7.17		
	ENCRYPTION KIT	CM3500260	\$189		\$15.99	\$5.65		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		
	Desktop Document Manager v3.2 - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager v3.2 - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		

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<b>Segment</b>	<b>Model &amp; Accessories</b>	<b>Part #</b>	<b>Purchase Price</b>	<b>Monthly Maintenance Charge</b>	<b>12 month Rental Price</b>	<b>36 month Rental Price</b>	<b>Copies Included</b>	<b>Overage Rate</b>
12	<b>im3530</b>	im3530	\$3,302	\$10	\$289.30	\$108.67	0	0.0077
	Starter Kit (Required)	495-SK	incl	\$76	\$355.30	\$174.67	10,000	0.0076
	Reversing Automatic Document Feeder	9239	incl	\$126	\$405.30	\$224.67	22,000	0.0084
	Plain Stand	9287000	incl					
	Single Position Finisher	9284	incl					
12	<b>im4530</b>	im4530	\$4,175	\$10	\$363.16	\$134.76	0	0.0077
	Starter Kit (Required)	495-SK	incl	\$76	\$429.16	\$200.76	10,000	0.0076
	Reversing Automatic Document Feeder	9239	incl	\$126	\$479.16	\$250.76	22,000	0.0084
	Plain Stand	9287000	incl					
	Multi-Position Finisher	9249	incl					
<b>Accessories</b>								
	Multi-Position Finisher	9249	\$1,026		\$86.78	\$30.66		
	Punch Unit for 9249 Finisher	IM3530010	\$194		\$16.41	\$5.80		
	Saddle Stitch Finisher w/Hole Punch	9286	\$1,865		\$157.74	\$55.73		
	Job Separator	IM2300030	\$108		\$9.13	\$3.23		
	Offset Tray	IM2300040	\$125		\$10.57	\$3.74		
	2,500 Sheet Large Capacity Paper Tray	9283	\$275		\$23.26	\$8.22		
	2 X 550 Sheet Paper Tray Unit	9281	\$415		\$35.10	\$12.40		
	Fax Board	CM4530270	\$391		\$33.07	\$11.68		
	Fax Board 2nd Line	CM4530120	\$295		\$24.95	\$8.81		
	Scrambler Board w/PCI Slot	CM4530290	\$620		\$52.44	\$18.53		
	Data Overwrite Kit	CM4530330	\$174		\$14.72	\$5.20		
	Print Enabler	IM3530020	\$490		\$72.32	\$25.55		
	Print/Scan Enabler	IM3530030	\$704		\$90.42	\$31.94		
	Scan Enabler	IM3530040	\$359		\$61.24	\$21.63		
	Print, Print/Scan, Scan Enabler Integration Fee	DLD4	\$365		incl	incl		
	Wireless LAN w/Antenna	CM4530300	\$220		\$18.61	\$6.57		
	Bluetooth Module w/Antenna	CM4530310	\$155		\$13.11	\$4.63		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		

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12	<b>im3512</b>	im3512	\$3,553	\$10	\$310.48	\$116.15	0	0.0077
	Starter Kit (Required)	ZBSK	incl	\$76	\$376.48	\$182.15	10,000	0.0076
	Duplex Module w/Bypass Tray	9246	incl	\$126	\$426.48	\$232.15	22,000	0.0084
	500 & 2,000 Sheet Large Capacity Base	9292	incl					
	Simple Finisher	9242	incl					
12	<b>im4512</b>	im4512	\$3,845	\$10	\$335.24	\$124.90	0	0.0077
	Starter Kit (Required)	ZBSK	incl	\$76	\$401.24	\$190.90	10,000	0.0076
	Duplex Module w/Bypass Tray	9246	incl	\$126	\$451.24	\$240.90	22,000	0.0084
	500 & 2,000 Sheet Large Capacity Base	9292	incl					
	Simple Finisher	9242	incl					
	<b>Accessories</b>							
	Memory 256 MB	ZB3500780	\$63		\$5.33	\$1.88		
	Fax Expansion Kit	ZB3500590	\$359		\$30.36	\$10.73		
	Internet Fax Kit	cm2510040	\$134		\$11.33	\$4.00		
	Memory Fax 8 MB	ZB3500060	\$51		\$4.31	\$1.52		
	Network Scan Kit	ZB3500960	\$224		\$18.95	\$6.69		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Desktop Document Manager - 100 License	CM2510180	\$1,560		\$131.94	\$46.61		
	Mailbin Finisher	9243	\$365		\$30.87	\$10.91		
	Saddle Stitch Finisher w/2-3 Hole Punch	9244	\$983		\$83.14	\$29.37		
	Upper Exit Tray	9251000	\$13		\$1.10	\$0.39		
	Duplex Module	9245	\$138		\$11.67	\$4.12		
	3 X 500 Sheet Base	9291	\$409		\$34.59	\$12.22		
	Postscript®3 Expansion Kit	ZB3500600	\$148		\$12.52	\$4.42		
	Print Controller Integration Fee	DLD4	\$365		incl	incl		
	Network Expansion Kit	ZB3500970	\$209		\$48.55	\$17.15		
	Network Expansion Kit with HDD	ZB3500980	\$418		\$66.23	\$23.40		
	Bar Code Font Kit	ZB3500160	\$253		\$21.40	\$7.56		
	Application Integration Module	cm2510190	\$150		\$12.69	\$4.48		
	Data Security Kit for ZB3500970	ZB3500990	\$174		\$14.72	\$5.20		
	Data Security Kit for ZB3500980	ZB3501000	\$174		\$14.72	\$5.20		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		

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13	<b>cm4010</b>	cm4010	\$8,169	\$10	\$700.93	\$254.09	0 - BW	0.0095
	Starter Kit (Required)	481-SK2	incl				0 Color	0.06
	Plain Stand	5745000	incl	\$142.50	\$833.43	\$386.59	22,000	0.0095
	Inner Finisher	9504	incl				B & W	
	Print Controller Integration Fee	DLD3	incl				0 Color	0.06
<b>Accessories</b>								
	Saddle Stitch Finisher w/Paper Pass Unit	PH1001	\$1,223		\$103.44	\$36.54		
	3-Hole Punch for Inner Finisher	9507	\$263		\$22.24	\$7.86		
	3-Hole Punch for Saddle Stitch Finisher	9508	\$263		\$22.24	\$7.86		
	Exit Tray Unit	CM4010010	\$59		\$4.99	\$1.76		
	Work Tray w/USB Interface	CM2510210	\$89		\$7.53	\$2.66		
	1 x 500 Sheet Paper Feed Unit	9509	\$319		\$26.98	\$9.53		
	2 x 500 Sheet Paper Feed Unit	9511	\$404		\$34.17	\$12.07		
	3,500 Sheet Large Capacity Paper Tray	9503	\$541		\$45.76	\$16.17		
	Fax Kit	CM2510030	\$359		\$30.36	\$10.73		
	Internet Fax Kit	CM2510040	\$134		\$11.33	\$4.00		
	PostScript Expansion Kit	CM2510020	\$203		\$17.17	\$6.07		
	Bar Code Font Kit	ZB3500160	\$253		\$21.40	\$7.56		
	Data Security Kit	CM4010020	\$269		\$22.75	\$8.04		
	Desktop Document Manager v3.2 - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager v3.2 - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Desktop Document Manager v3.2 - 100 Licens	CM2510180	\$1,560		\$131.94	\$46.61		
	Application Integration Module for Metadata/Ri	CM2510190	\$150		\$12.69	\$4.48		
	Line Filter w/15A Surge Protector	982-6	\$109		\$8.97	\$3.17		
	COIN UNIT	EX2000MX	\$930	\$16	\$103.54	\$46.93		
	COIN UNIT includes BILL ACCEPTOR	EX2000MXB	\$1,555	\$16	\$156.40	\$65.60		
	HARNESS (required)	EX2000270	\$44		\$3.72	\$1.31		
	DRAWER LOCKS	EX2000280	\$49		\$4.14	\$1.46		
	PEDESTAL STAND (required)	C99300030	\$125		\$10.57	\$3.74		
	INSTALLATION CHARGE (required)	C91A	\$105		incl	incl		

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13	<b>cm3521</b>	cm3521	\$7,134	\$10	\$613.41	\$223.17	0 - BW	0.0095
	Starter Kit (Required)	498-SK	incl				0 Color	0.06
	Copy Desk	9274000	incl	\$142.50	\$745.91	\$355.67	22,000	0.0095
	Inner Finisher	9270	incl				B & W	
	Print Controller Integration Fee	DLD3	incl				0 Color	0.06
<b>Accessories</b>								
	Punch for Inner Finisher	9278	\$229		\$19.37	\$6.84		
	Saddle Stitch for Inner Finisher	9279	\$444		\$37.55	\$13.27		
	Output Bin for Inner Finisher	ZC3500060	\$25		\$2.11	\$0.75		
	2 x 500 Sheet Tray Base	9276	\$430		\$36.37	\$12.85		
	2,500 Sheet Large Capacity Paper Tray	9277	\$430		\$36.37	\$12.85		
	Fax Kit	PH2001	\$574		\$48.55	\$17.15		
	Fiery® X3e Controller w/Spot on Color Matchir	9205	\$2,820		\$251.20	\$88.74		
	Fiery® Controller Integration Fee	CDDN	\$150		incl	incl		
	256MB Fiery® Memory Upgrade	MX45049509	\$78		\$6.60	\$2.33		
	Fiery® Impose	45051747	\$1,594		\$134.82	\$47.63		
	Fiery® Hot Folder	45053789	\$510		\$43.14	\$15.24		
	Fiery® Auto Trap	45050927	\$510		\$43.14	\$15.24		
	Fiery® Secure Erase	45050924	\$510		\$43.14	\$15.24		
	SCAN ACCELERATOR	CM3500230	\$240		\$20.30	\$7.17		
	Encryption Chip for HDD	CM3500260	\$189		\$15.99	\$5.65		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Line Filter w/15A Surge Protector	982-6	\$109		\$9.22	\$3.26		

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15	<b>cm4521</b>	cm4521	\$8,242	\$10	\$707.11	\$256.27	0 - BW	0.0095
	Starter Kit w/On-Site Installation (Required)	482-SK1	incl				0 Color	0.06
	Print Controller Integration Fee	DLD4	incl	\$190	\$887.11	\$436.27	30,000	0.0095
	Inner Finisher	9821	incl				B & W	
							0 Color	0.06
15	<b>cm5520</b>	cm5520	\$10,358	\$10	\$886.10	\$319.51	0 - BW	0.0095
	Starter Kit w/On-Site Installation (Required)	482-SK2	incl				0 Color	0.06
	Print Controller Integration Fee	DLD4	incl	\$190	\$1,066.10	\$499.51	30,000	0.0095
	Finisher	9833	incl				B & W	
							0 Color	0.06
15	<b>cm6520</b>	cm6520	\$12,182	\$10	\$1,040.36	\$374.00	0 - BW	0.0095
	Starter Kit w/On-Site Installation (Required)	482-SK2	incl				0 Color	0.06
	Print Controller Integration Fee	DLD4	incl	\$190	\$1,220.36	\$554.00	30,000	0.0095
	Finisher	9833	incl				B & W	
							0 Color	0.06
<b>Accessories</b>								
	SADDLE STITCH for INNER FINISHER (cm459822		\$614		\$51.93	\$18.35		
	ADDITIONAL BIN for INNER FINISHER (cm45CM5520020		\$25		\$2.11	\$0.75		
	PUNCH OPTION for INNNER FINISHER (cm49278		\$229		\$19.37	\$6.84		
	SADDLE STITCH FINISHER	9834	\$1,121		\$94.81	\$33.50		
	POST SHEET INSERTER OPTION	9835	\$463		\$39.16	\$13.83		
	PUNCH OPTION for the 9833 & 9834	CM5520010	\$365		\$30.87	\$10.91		
	3,000 SHEET LCT	9838	\$718		\$60.73	\$21.45		
	WORKING TABLE (required with Biometrics A CM5520030		\$39		\$3.30	\$1.17		
	BIOMETRICS AUTHENTICATION DEVICE	CM5520040	\$391		\$33.07	\$11.68		
	OUTPUT TRAY (required if no finisher is instal CM5520050		\$39		\$3.30	\$1.17		
	LOCAL INTERFACE FOR BUILT-IN CONTRO CM5520080		\$102		\$8.63	\$3.05		
	FAX KIT	CM3500210	\$720		\$60.90	\$21.51		
	ENCRYPTION CHIP FOR HDD	CM3500260	\$189		\$15.99	\$5.65		
	FIERY EMBEDDED CONTROLLER (for cm45: 9839		\$2,614		\$233.78	\$82.59		
	INSTALL/CONNECT COLOR PRINT CONTR(CDDN		\$150		incl	incl		
	INTERFACE KIT FOR EMBEDDED CONTROI CM5520070		\$230		\$19.45	\$6.87		
	SECURE ERASE	45062251	\$510		\$43.14	\$15.24		
	HOT FOLDER	45062252	\$510		\$43.14	\$15.24		
	AUTO TRAP	45062253	\$510		\$43.14	\$15.24		
	EFI IMPOSE	45057883	\$1,594		\$134.82	\$47.63		
	SCAN ACCELERATOR	CM5520060	\$240		\$20.30	\$7.17		
	DESKTOP MANAGER - 5 LICENSE KIT	CM2510160	\$164		\$13.87	\$4.90		
	DESKTOP MANAGER - 50 LICENSE KIT	CM2510170	\$1,048		\$88.64	\$31.31		
	LINE FILTER with 15 AMP SURGE PROTECT 982-6		\$109		\$8.97	\$3.17		

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14	<b>im5530</b>	im5530	\$6,730	\$10	\$579.19	\$211.08	0	0.0061
	Starter Kit (Required)	670-SKT	incl	\$98	\$667.19	\$299.08	15,000	0.0065
	Multi-Position Finisher	9937	incl	\$201	\$770.19	\$402.08	30,000	0.0067
16	<b>im6030</b>	im6030	\$6,991	\$10	\$601.26	\$218.88	0	0.0077
	Starter Kit (Required)	670-SKT	incl	\$134	\$725.26	\$342.88	20,000	0.0076
	Multi-Position Finisher	9937	incl	\$256	\$847.26	\$464.88	45,000	0.0064
17	<b>im7230</b>	im7230	\$8,035	\$10	\$689.63	\$250.10	0	0.0053
	Starter Kit (Required)	670-SKT	incl	\$162	\$841.63	\$402.10	30,000	0.0054
	Multi-Position Finisher	9937	incl	\$270	\$949.63	\$510.10	55,000	0.006
18	<b>im8530</b>	im8530	\$9,209	\$10	\$788.87	\$285.15	0	0.0046
	Starter Kit (Required)	670-SKT	incl	\$196	\$974.87	\$471.15	40,000	0.0049
	Multi-Position Finisher	9937	incl	\$358	\$1,136.87	\$633.15	65,000	0.0055

**Accessories**

Multi-Position Finisher w/Saddle Stitch (50 she 9938	\$1,975	\$167.05	\$59.01
Multi-Position Finisher w/Saddle Stitch (100 sh 9939	\$2,715	\$229.63	\$81.12
2/3-Hole Punch 9925	\$194	\$16.41	\$5.80
Post-Process Inserter Unit 9935	\$375	\$31.72	\$11.21
Exit Tray 6LA0685000	\$14	\$1.18	\$0.42
Large Capacity Paper Feeder 9941	\$504	\$42.63	\$15.06
Fax Board w/PCI Slot IM7230040	\$495	\$41.87	\$14.79
Print Enabler IM7230010	\$490	\$72.32	\$25.55
Print/Scan Enabler IM7230020	\$704	\$90.42	\$31.94
Scan Enabler IM7230030	\$359	\$61.24	\$21.63
Print, Print/Scan, Scan Enabler Integration Fee DLD4	\$365	incl	incl
Wireless LAN w/Antenna CM4530300	\$220	\$18.61	\$6.57
Bluetooth Module w/Antenna CM4530310	\$155	\$13.11	\$4.63
Scrambler Board w/PCI Slot IM7230050	\$620	\$52.44	\$18.53
Data Overwrite Kit CM4530330	\$174	\$14.72	\$5.20
Desktop Document Manager - 5 License CM2510160	\$164	\$13.87	\$4.90
Desktop Document Manager - 50 License CM2510170	\$1,048	\$88.64	\$31.31
Line Filter w/20A Surge Protector 982-7	\$115	\$9.73	\$3.44

**Commonwealth of Virginia  
Virginia Information Technologies Agency  
Promotional Pricing for contract VA-071116-Océ**

<b>Segment</b>	<b>Model &amp; Accessories</b>	<b>Part #</b>	<b>Purchase Price</b>	<b>Monthly Maintenance Charge</b>	<b>12 month Rental Price</b>	<b>36 month Rental Price</b>	<b>Copies Included</b>	<b>Overage Rate</b>
<b>16</b>	<b>im6020</b>	im6020	\$7,592	\$10	\$652.17	\$236.86	0	0.0077
	Starter Kit (Required)	475-S	incl	\$134	\$776.17	\$360.86	20,000	0.0076
	50-Sheet Multi-Position Finisher	9202	incl	\$256	\$898.17	\$482.86	45,000	0.0064
<b>Accessories</b>								
	40 GB Hard Disk Drive	IM6020040	\$326		\$27.57	\$9.74		
	100-Sheet Multi-Position Finisher	9203	\$1,761		\$148.95	\$52.62		
	Saddle Stitch Finisher	9204	\$1,761		\$148.95	\$52.62		
	Shift Tray	9207	\$430		\$36.37	\$12.85		
	Punch Unit	IM9220010	\$235		\$19.88	\$7.02		
	Z-Fold & Punch Unit	9263	\$2,414		\$204.18	\$72.13		
	Post Sheet Insertion Unit	9262	\$405		\$34.25	\$12.10		
	Letter Size Large Capacity Paper Tray	9208	\$704		\$59.54	\$21.04		
	Large Size Large Capacity Paper Tray (up to 19209		\$1,126		\$95.24	\$33.64		
	Fax Kit	IM6020060	\$691		\$58.44	\$20.65		
	PCL/Postscript®3 Print Controller	IM6020020	\$493		\$72.57	\$25.64		
	Print, Print/Scan, Scan Enabler Integration Fee DLD4		\$365		incl	incl		
	USB/Parallel Interface	IM6020070	\$138		\$11.67	\$4.12		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Line Filter w/20A Surge Protector	982-7	\$115		\$9.73	\$3.44		

**Commonwealth of Virginia  
Virginia Information Technologies Agency  
Promotional Pricing for contract VA-071116-Océ**

<b>Segment</b>	<b>Model &amp; Accessories</b>	<b>Part #</b>	<b>Purchase Price</b>	<b>Monthly Maintenance Charge</b>	<b>12 month Rental Price</b>	<b>36 month Rental Price</b>	<b>Copies Included</b>	<b>Overage Rate</b>
<b>18</b>	<b>im9220</b>	im9220	\$16,524	\$10	\$1,407.60	\$503.74	0	0.0046
	Starter Kit (Required)	499-S	incl	\$196	\$1,593.60	\$689.74	40,000	0.0049
	Letter Size Large Capacity Paper Tray	9265	incl	\$358	\$1,755.60	\$851.74	65,000	0.0055
	100-Sheet Multi-Position Finisher	9260	incl					
	<b><u>Accessories</u></b>							
	Saddle Stitch Finisher w/Punch	9261	\$2,739		\$231.66	\$81.84		
	Post Sheet Insertion Unit	9262	\$405		\$34.25	\$12.10		
	Z-Fold & Punch Unit	9263	\$2,414		\$204.18	\$72.13		
	Trimmer Unit w/Mounting Kit	9264	\$4,760		\$402.60	\$142.23		
	Large Size Large Capacity Paper Tray (up to 19267		\$1,253		\$105.98	\$37.44		
	Print Controller	9269	\$1,304		\$149.62	\$52.86		
	Print, Print/Scan, Scan Enabler Integration Fee DLD5		\$465		incl	incl		
	Memory 256 MB	IM9220040	\$60		\$5.07	\$1.79		
	Postscript® Option	IM9220050	\$783		\$66.23	\$23.40		
	Desktop Document Manager - 5 License	CM2510160	\$164		\$13.87	\$4.90		
	Desktop Document Manager - 50 License	CM2510170	\$1,048		\$88.64	\$31.31		
	Line Filter w/20A Surge Protector	982-8	\$140		\$11.84	\$4.18		