



Virginia Information Technologies Agency

IT Sourcing and Disentanglement Update

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IT Sourcing Guiding Principles

- Transition all services from Northrop Grumman contract by June 2019 (term)
- Conduct multiple waves of procurements to mitigate implementation, operational and transitional risk
- Include agencies in request for proposal (RFP) development and negotiation
- Create competition within service towers whenever possible



IT Sourcing Goals

Agencies

- Service delivery quality
- Ease of doing business
- Service flexibility
- Innovation and evolution
- Agency choice
- Service transparency
- Spend transparency

Enterprise

- Maintain cost competitiveness
- Management control
- Flexibility to evolve
- Supports VITA oversight functions
- Standardization
- Security
- Procurement and Transition



Current IT Sourcing Activities

- Starting to build multi-supplier model, including a services integrator
- Preparing for service transition
- Working with Customer Advisory Council to enhance agency involvement
- Adjusting VITA organization to support these changes



Revised Procurement Milestones

Wave	Service	RFP Issue Date (Notional)	Responses Due (Notional)	Service Commence (Notional)
1	Messaging	February 2016	April 2016	Nov 2016
	IBM Mainframe	March 2016	May 2016	December 2016
2	Service Integration / Service Desk	September 2016	November 2016	TBD
	Server / Storage	December 2016*	Q1 2017	TBD
	Security	December 2016*	Q1 2017	TBD
3	Desktop	August 2017	October 2017	July 2019
	Data / Voice Networks	February 2018	April 2018	July 2019



IT Sourcing Procurement Status

- Wave one
 - Messaging awarded to Tempus Nova; transition planning and preparation in process – transition milestones impacted
 - IBM mainframe service awarded to Hewlett Packard Enterprise Services – transition milestones may be impacted
- Wave two
 - Competitive procurements in process
 - Two supplier information sessions conducted



Disentanglement

- Disputes
 - Aug. 25: VITA issued breach and default notices
 - Sept. 23: Incumbent responded
- Despite disputes, communication has been ongoing
 - VITA and incumbent met regularly before and during disputes; continue to meet regularly
 - VITA and incumbent are working to address various issues and disputes
 - Progress has been slow to date



Disentanglement and Transition

- Successful disentanglement is part of successful transition to new service providers
- VITA is working with the Office of the Attorney General to maintain the commonwealth's rights both with incumbent and new service providers
- Disputes have impacted transition timelines; however, successful transition away from incumbent remains attainable



VITA Actions

- Engage customer agencies and listen to feedback
- Consult with executive and legislative leaders
- Make decisions in measured steps
- Prepare and lead all tasks needed to successfully disentangle and implement IT sourcing



Resources

- Information

[vita.virginia.gov](http://www.vita.virginia.gov) at this icon

IT Infrastructure Sourcing



<http://www.vita.virginia.gov/default.aspx?id=6442473400>

- Feedback and questions

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