



FY17

PSAP GRANT PROGRAM APPLICATION





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HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA ISP's website (<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to your Regional Coordinator. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY17 PSAP Grant Application Cycle starts July 1, 2015 and concludes on September 30, 2015 at 5:00 pm.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



FY17 PSAP GRANT APPLICATION

PROJECT TITLE

Voice Logger Replacement

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Staunton Police Department

CONTACT TITLE: Sergeant

CONTACT FIRST NAME: Chad

CONTACT LAST NAME: Kauffman

ADDRESS 1: 116 W Beverly St

ADDRESS 2: 2T

CITY: Staunton

ZIP CODE: 24401

CONTACT EMAIL: kauffmancr@ci.staunton.va.us

CONTACT PHONE NUMBER: 540-332-3846

CONTACT MOBILE NUMBER: 540-294-5792

CONTACT FAX NUMBER: 540-332-3980

REGIONAL COORDINATOR: Stefanie McGuffin

HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

Staunton Police Department 911 Center

_____	_____
_____	_____
_____	_____
_____	_____

GRANT TYPE

Individual PSAP

Shared Services



TIER

- Out of Service
- Technically Outdated*
- Not Applicable
- Non-Vendor Supported*
- Strengthen

If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.

VERSION: Eventide VR725 # YEARS of HARDWARE/SOFTWARE: 6 (install 10/09)

PRIORITY/PROJECT FOCUS VOICE RECORDER/LOGGING

If "Other" selected, please specify: 2T

FINANCIAL DATA

Amount Requested: \$ 39,520

Total Project Cost: \$ 39,520



STATEMENT OF NEED

This statement should reference the relationship to the current funding priorities established by the Grant Committee and include evidence of any financial need, along with additional information on the impact on operational services; consequences of not receiving funding; inclusion of project in a long-term or a strategic plan; and local sustainability:

The City of Staunton needs to replace a technically outdated Eventide VR725 call recording system. Eventide discontinued production of the VR725 in October 2012 and the VR725 does not support recording capabilities required for NG911. The current system was installed in October 2009.

An upgraded recording system will provide enhanced functionality including IP dispatch recording, NG911 SPIREC channel recording, VoIP recording, P25 radio recording and larger onboard storage capabilities.

The City of Staunton is planning the transition to NG911 IP based call routing in the next year. Verizon has made clear its intention to discontinue service of analog 911 trunks in the near future and the City of Staunton wishes to move forward with IP based call handling equipment (CHE) to strengthen its position in the delivery of emergency services to the community with new services such as text-to-911.

Staunton is unique in that it has a large deaf and hearing-impaired population, being home to the Virginia School for the Deaf and Blind. Implementing NG911 and compatible CHE allows for the addition of integrated text-to-911 service, enhancing access to emergency services for our hearing impaired residents. The new CHE will require an upgrade to a compatible call recording system.

As with traditional E911 infrastructure, recording loggers play an integral role in the NG911 communications. Regardless of the call media type being processed – whether it's via a phone call, text, video or instant message – the media is converted to SIP signaling within the network. The call recording logger needs to be able to capture and store this information.

The ability to capture multiple media types is a requirement of supporting NG911. As the City of Staunton moves into handling NG911, our existing Eventide VR725 is not capable of supporting new media types and needs to be replaced.



Describe how the grant will be maintained and supported in the future, if applicable.

The City self-maintains the current Eventide call recording system. The City expects to continue self-maintenance of the new call recording system.

The new features and capabilities with the new recording system will provide a foundation for implementing new NG911 technologies.

COMPREHENSIVE PROJECT DESCRIPTION

Identify the longevity or sustainability of the project.

The components of this project are fundamental to the long-term plans of Staunton's PSAP. Implementing a state of the art NG911 system will enable Staunton to be ready for future communications advancements with texting, multi-media and data applications for many years with minimal additional cost.

Eventide NexLog Communications Recorders are designed to meet the specialized needs of PSAPs. Their ability to support communications from a wide range of systems including NG911, Motorola MOTOTRBO radios, telephone and console systems allows one unit to support all of Staunton's recording needs. Staunton has been an Eventide customer for six years and has found their products to work well in our environment.



Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

This project is fundamental to supporting Staunton’s migration to NG911, a project that will protect the City from technical obsolescence enabling the network to expand beyond traditional E911 services and improving PSAP interoperability. By being an early adopter of NG911 in the region, Staunton will demonstrate that the transition to NG911 can be successful and improve interoperability with regional PSAPs.

SHARED SERVICES (if applicable)

The relationship of the project to the participating PSAPs:

2T

Intended collaborative efforts:

2T



Resource sharing:

2T

How does the project impact the operational or strategic plans of the participating agencies:

2T

Provide a thorough, concise, and complete description of the project, including an outline of the goals and objectives, implementation strategy, and a work plan.

2T



**PROJECT TIMELINE FOR
SHARED SERVICES & INDIVIDUAL PSAP APPLICATIONS:**

For each applicable phase of the project, indicate the estimated completion date. Sample activities for each phase are included.

PROJECT PHASE	ESTIMATED COMPLETION DATE
<input type="checkbox"/> INITIATION (Project approved by appropriate stakeholders) Sample activities: project concept is documented, local board or governing authority approval or endorsement is received, PSAP grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained	11 / 30 / 15
<input type="checkbox"/> DESIGN/PLANNING (Project, system, or solution requirements are developed) Sample activities: requirements are documented, components to be purchased are identified, and general design is documented	09 / 01 / 15
<input type="checkbox"/> ACQUISITION (Selected system or solution is procured) Sample activities: RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained	07 / 15 / 16
<input type="checkbox"/> IMPLEMENTATION (Selected system or solution is configured and installed) Sample activities: purchased components are delivered and installed and training is performed	09 / 01 / 16
<input type="checkbox"/> TESTING/COMPLETION (Selected system or solution is tested and put in production) Sample activities: performance of system/solution is validated and system/solution goes "live"	12 / 31 / 16



BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (**NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.**) Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

See attached Quote

EVALUATION

How will the project be evaluated and measured for achievement and success:

Evaluation of project success will include the successful installation and testing of the ability to record NG911 traffic by the projected completion date.



CONSOLIDATION (Primary or Secondary) - (complete only if applicable)

How would a consolidation take place and provide improved service:

2T

How should it be organized and staffed:

2T

What services should it perform:

2T



How should policies be made and changed:

2T

How should it be funded:

2T

What communication changes or improvements should be made in order to better support operations:

2T



MOTOROLA SOLUTIONS

CLEAR

communications

Two-Way Radio Sales & Service

403 Commerce Rd
Staunton, VA 24401
Phone: 540-885-1990

Fax: 540-885-7701
Toll Free: 877-213-4836

620 Cami Lane
Charlottesville, VA 22902
Phone: 434-971-8139
Fax: 434-971-8919

11 Warehouse Rd
Harrisonburg, VA 22801
Phone: 540-432-0096
Fax: 540-574-6095

807 Kessler Mill Rd
Salem, VA 24153
Phone: 540-375-2628
Fax: 540-375-2790

To: Sgt. Chad Kauffman
540-294-5792

City Of Staunton Police Dept EVENTIDE System

Staunton, VA

Contact Info:
Kelly Conrath
kelly@clearcomva.com
540-280-0800

Date 8/19/2015

Sales Order	Customer #	Customer P.O. Number \ Credit Card Information	Quote Prepared by:	Expiration
QUOTE		QUOTE	Kelly Conrath	30 Days

Equipment List

Qty	Part Number	Description	Unit Price	Line Total
1	NexLog 740 Hardware	NexLog Base System, 3U rack mount, Intel Core2 Quad CPU, Dual NIC, Embedded Linux, NexLog Base Software, web-based configuration manager and 1st Year Warranty	\$ 30,620.00	\$ 30,620.00
		Integrated 7" Color LCD Touch Screen Display for NexLog 740		
		Dual Hot-Swap power supplies, 120/240 VAC		
		Upgrade to 2x2TB Fixed Mount s/w-RAID1=2TB storage		
		Equip with 1 Blu-Ray Drive, Rack Mount Slides-4 Post, 3U		
	Channel Input Cards & Licenses	Internal IP Recorder with First 8 G.711 Channels		
		Additional Internal IP G.711 8 Channel license pack		
		24 Channel Analog Card, 24 Ch Licenses		
	Recording Related Items & Licenses	NG911 SIPREC License, Requires IP Channels		
	Web Access -	8 Pack Media Works PLUS (web) concurrent license		
	Playback Licenses			
	Quality Assurance Licenses	Quality Factor Software: First 20 Agents		
	Integration & Interface Licenses	Eventide Interface License for VIPER 911 IP/SPAM Recording		
			Subtotal	\$ 30,620.00
			Sales Tax	
			Shipping (Estimated)	\$ 100.00
			Labor (Estimated)	\$ 8,800.00
			Misc. Materials	
			Total	\$ 39,520.00

Notes:

Before signing, please read the Terms and Conditions of this Sales Order and any applicable warranties and licenses. Your signature is an offer to purchase the products listed above which will be a purchase contract with the Terms and Conditions stated herein or on a separate page, including any warranty disclaimers and limitations of manufacturer's liability.

AUTHORIZED CUSTOMER SIGNATURE:

Title Date

Thank you for your business!



SALES ORDER TERMS & CONDITIONS

1. **DEFINITIONS.** "Clear Communications" shall mean Clear Communications and Electronics, Inc.; "Customer" shall mean the customer named herein; and "Products" shall collectively mean the Equipment and Software referred to in the Agreement.
2. **SHIPPING.** Shipping and handling charges shall be paid by Customer. Customer agrees to pay such amount quoted without regard to the actual charges applicable at the time of shipment.
3. **DELIVERY, TITLE AND SECURITY.** Unless otherwise stated in the Agreement, all deliveries are FOS Clear Communications shipping facility(ies) and title and risk of loss to Products sold shall pass to Customer at the FOB point. Shipping or delivery dates are best estimates only. Clear Communications reserves the right to make deliveries in installments and the Agreement shall be severable as to such Installments. Delivery delay or default of any installment shall not relieve Customer of its obligation to accept and pay for remaining deliveries. Claims for shipment shortage shall be deemed waived unless presented to Clear Communications in writing within forty-five (45) days of delivery of each shipment. Clear Communications shall retain and Customer hereby grants Clear Communications a security interest and right of possession in the Products until customer makes full payment. Customer agrees to cooperate in whatever manner necessary to assist Clear Communications in perfection of said security interest upon request.
4. **PAYMENT.** The Customer shall make net payment to Clear Communications in accordance with the terms stated in the Agreement at Clear Communications's offices at 610 Cami Lane Charlottesville VA, 22902 or at such other place as Clear Communications may designate in writing. Payment shall be made in ten (10) days after the date of invoice for each product, accessory, or other charge, unless stated otherwise in the Agreement. Service charges at the maximum rate permitted by applicable law may be invoiced on accounts more than thirty (30) days past due and shall be due and payable upon receipt of invoice.
5. **TAXES.** Except for the amount, if any, of State and Local tax stated in the Agreement, the prices set forth in the Agreement are exclusive of any amount for Federal, State and/or Local excise, sales, use, property, retailer's occupation or similar taxes. If any such excluded tax is determined to be applicable to this transaction or Clear Communications is required to pay or bear the burden thereof, the prices set forth herein shall be increased by the amount of such tax and any interest or penalty thereon, and Customer shall pay to Clear Communications the full amount of any such increase no later than (10) days after receipt of an invoice therefor.
6. **EXCUSABLE DELAY.** In addition to other limitations on liability set forth in this Agreement Clear Communications shall not be liable for any delay or failure to perform due to any cause beyond its control. Causes include, but are not limited to, strikes, acts of God, acts of the Customer, interruptions of transportation or inability to obtain necessary labor, materials or facilities, default of any supplier, or delays in FCC frequency authorization or license grant. In the event Clear Communications is unable to wholly or partially perform because of any clause beyond its control, Clear Communications may terminate the Agreement without any liability to Customer.
7. **CANCELLATION.** Unless already accepted by Clear Communications, at Customer's convenience, Customer may, by written notice to Clear Communications within fifteen (15) days of the authorized Customer signature date, revoke the offer in which event Customer shall pay Clear Communications twenty (20%) percent of the total price for all Products listed in the Agreement as a restocking and administrative charge and not as a penalty.
8. **FCC AND OTHER GOVERNMENT MATTERS.** Although Clear Communications may assist in preparation of the FCC license application, Customer is solely responsible for obtaining any licenses or other authorizations required by the Federal Communications Commission ("FCC") or any other Federal, State or Local governmental agency. Customer is solely responsible for complying with applicable FCC rules and regulations and the applicable rules and regulations of any other Federal, State or Local governmental agency. Neither Clear Communications nor any of its employees is an agent of Customer in FCC or other governmental matters. Clear Communications however may assist in preparation of the FCC license application.
9. **COMMUNICATIONS SERVICES.** Customer agrees that communications services such as Specialized Mobile Radio, community repeater or other communications services are not provided under the Agreement. Customer must enter into separate agreements with provider(s) to obtain such services. CLEAR COMMUNICATIONS DISCLAIMS LIABILITY FOR RANGE, COVERAGE, AVAILABILITY OR OPERATION OF ANY SYSTEM.
10. **INSURANCE.** It is further understood that Clear Communications is not an insurer and that Customer shall obtain insurance, if any, that is desired and that Clear Communications does not represent or warrant that Motorola products will avert or prevent occurrences, or the consequences therefrom, which are monitored, detected or controlled with use of the products.
11. **NO REPRESENTATIONS.** Clear Communications sales representatives are only authorized to fill in the blanks on this sales order with the information requested. Any and all representations, promises or statements by Clear Communications representatives that differ in any way from the Terms and Conditions on the front and reverse of this sales order and any applicable warranties and licenses incorporated herein shall be given no force or effect. The issuance of Information, advice, approvals, instructions or cost projections by Clear Communications sales personnel or other representatives shall be deemed expressions of personal opinion only and shall not affect Clear Communications and Customer's rights and obligations hereunder, unless the same is in writing and signed by an officer of Clear Communications with the explicit statement that it constitutes an amendment to this Agreement.
12. **GENERAL.**
 - A. Customer acknowledges that it has read and understands the terms and conditions of this Agreement and agrees to be bound by them, that it is the complete and conclusive statement of the agreement between the parties and that this Agreement sets forth the entire agreement and understanding between the parties relating to the subject matter hereof and all understanding and agreements, oral and written, heretofore made between Clear Communications and Customer, and merged in this Agreement which alone fully and completely expresses their agreement.
 - B. No modification of or additions to this Agreement shall be binding upon Clear Communications unless such modification is in writing and signed by an officer of Clear Communications.
 - C. If any term or provision of this Agreement shall to any extent be held by a court or other tribunal to be invalid, void or unenforceable, then that term or provision shall be inoperative and void insofar as it is in conflict with law, but the remaining terms and provisions shall nevertheless continue in full force and effect and the rights and obligations of the parties shall be construed and enforced as if this Agreement did not contain the particular term or provision held to be invalid, void or unenforceable.
 - D. Section and paragraph headings used herein are for convenience only and are not to be deemed or construed to be part of this Agreement.
 - E. The failure of Clear Communications to insist in any one or more instances, upon the performance of any of the terms, covenants or conditions of, this Agreement, or to exercise any right herein, shall not be construed as a waiver or relinquishment of the future performance of any such term, covenant or condition or the future exercise of such right, but the obligation of the Customer with respect to such future performance shall continue in full force and effect.
 - F. THIS AGREEMENT AND THE RIGHTS AND DUTIES OF THE PARTIES SHALL BE GOVERNED AND INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF VIRGINIA.

Acknowledged and agreed _____ (Customer must initial)
