



FY17

PSAP GRANT PROGRAM APPLICATION





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HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA ISP's website (<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to your Regional Coordinator. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY17 PSAP Grant Application Cycle starts July 1, 2015 and concludes on September 30, 2015 at 5:00 pm.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



FY17 PSAP GRANT APPLICATION

PROJECT TITLE

Southampton Call Accounting

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Southampton County Sheriff's Office

CONTACT TITLE: 911 Manager

CONTACT FIRST NAME: Jerry

CONTACT LAST NAME: Smith

ADDRESS 1: P O Box 70

ADDRESS 2: 22336 Main Street

CITY: Courtland

ZIP CODE: 23837

CONTACT EMAIL: jsmith@shso.org

CONTACT PHONE NUMBER: 757-653-2100

CONTACT MOBILE NUMBER: 757-653-8080

CONTACT FAX NUMBER: 757-653-9452

REGIONAL COORDINATOR: Lyle Hornbaker

HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

_____	_____
_____	_____
_____	_____
_____	_____

GRANT TYPE

Individual PSAP

Shared Services



TIER

- Out of Service
 Non-Vendor Supported*
- Technically Outdated*
 Strengthen
- Not Applicable

If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.

VERSION:

YEARS of HARDWARE/SOFTWARE:

Aurora Lite

2 years

PRIORITY/PROJECT FOCUS CALL ACCOUNTING/MIS

If "Other" selected, please specify: 2T

FINANCIAL DATA

Amount Requested: \$ 43925

Total Project Cost: \$ 43925

STATEMENT OF NEED

This statement should reference the relationship to the current funding priorities established by the Grant Committee and include evidence of any financial need, along with additional information on the impact on operational services; consequences of not receiving funding; inclusion of project in a long-term or a strategic plan; and local sustainability:

Call Accounting software is an integral part of 911 call handling equipment, allowing the PSAP to ensure that service to the public is provided in the most efficient manner possible and is required to document and justify funding received from the E911 Services Board.



Describe how the grant will be maintained and supported in the future, if applicable.

The funding request is for a replacement product of the call accounting software currently in place which is already supported locally by the continued support of maintenance agreements, which are locally funded. This upgrade will continue to receive the same level of local funding as the current software/hardware does.

COMPREHENSIVE PROJECT DESCRIPTION

Identify the longevity or sustainability of the project.

Southampton currently utilizes the Aurora Lite call accounting software, which was purchased as a package when the 911 Call Handling Equipment was installed in Nov 2013. It was anticipated that the Aurora Lite software would provide sufficient data for both local needs and E911 Services Board requirements. The limited functionality of the software came to light primarily as a result of the recently conducted feasibility study, when Southampton was unable to provide many data items requested due to the limited reporting functionality of the Aurora Lite call accounting system. It is expected that this replacement should last from 3 to 5 years, possibly longer depending on the compatibility with the next 911 call handling equipment replacement purchase.



Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

One measure of 911 service delivery are the reports provided by call accounting software, reporting is needed as a verification of the basics of the comprehensive plan which is the delivery of 911 service to public.

SHARED SERVICES (if applicable)

The relationship of the project to the participating PSAPs:

2T

Intended collaborative efforts:

2T



Resource sharing:

2T

How does the project impact the operational or strategic plans of the participating agencies:

2T

Provide a thorough, concise, and complete description of the project, including an outline of the goals and objectives, implementation strategy, and a work plan.

2T



**PROJECT TIMELINE FOR
SHARED SERVICES & INDIVIDUAL PSAP APPLICATIONS:**

For each applicable phase of the project, indicate the estimated completion date. Sample activities for each phase are included.

PROJECT PHASE	ESTIMATED COMPLETION DATE
<input type="checkbox"/> INITIATION (Project approved by appropriate stakeholders) Sample activities: project concept is documented, local board or governing authority approval or endorsement is received, PSAP grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained	<p align="center">07 / 01 / 16</p>
<input type="checkbox"/> DESIGN/PLANNING (Project, system, or solution requirements are developed) Sample activities: requirements are documented, components to be purchased are identified, and general design is documented	<p align="center">08 / 01 / 16</p>
<input type="checkbox"/> ACQUISITION (Selected system or solution is procured) Sample activities: RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained	<p align="center">10 / 01 / 16</p>
<input type="checkbox"/> IMPLEMENTATION (Selected system or solution is configured and installed) Sample activities: purchased components are delivered and installed and training is performed	<p align="center">11 / 01 / 16</p>
<input type="checkbox"/> TESTING/COMPLETION (Selected system or solution is tested and put in production) Sample activities: performance of system/solution is validated and system/solution goes "live"	<p align="center">12 / 01 / 16</p>



BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.) Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

The detailed vendor quote is attached which supports the cost of \$39,932 and a 10% contingency is added, bringing the total project cost to \$43,925

EVALUATION

How will the project be evaluated and measured for achievement and success:

The replacement will move Southampton from Aurora Lite, a limited functionality call accounting software to Vesta Analytics, a full featured, fully functional reporting system with ad-hoc reporting capabilities, which will enable the PSAP to provide better reporting to the E911 Services Board and the PSAP management.



CONSOLIDATION (Primary or Secondary) - (complete only if applicable)

How would a consolidation take place and provide improved service:

2T

How should it be organized and staffed:

2T

What services should it perform:

2T



How should policies be made and changed:

2T

How should it be funded:

2T

What communication changes or improvements should be made in order to better support operations:

2T



Proposal For: Southampton County - VA

Solution Proposed: Analytics Upgrade

Date: May 31, 2015

Site Summary

Design Assumption- migrates Aurora Lite MIS to VESTA Analytics Standard
Migrates 3 Lite users to Standard, with one (1) Year Software Support
Provides one (1) HP ML350 Server and NAS device
Offers Advanced Reporting package for customized, ad-hoc report building
Includes Remote Administrative Training
Includes Carousel & Airbus Implementation & Project Mgt

OPTIONAL: Onsite Administrative Training

OPTIONAL: 19" Rack and Monitor

Southampton	\$39,932.14
Total Solution:	\$39,932.14

All new products are guaranteed to be as specified by the manufacturer's documentation, and are provided with the manufacturer's standard Product warranty. All refurbished components are covered by a Carousel direct warranty.



Proposal For: Southampton County - VA
Solution Proposed: Analytics Upgrade
Date: May 31, 2015

VESTA Analytics

Qty.	Part No.	Description	Unit Price	U/M	Total
1	873399-00102.2U	VESTA Analytics - Standard Multi Product Purchase AURORA 2.2 DOC/MED UPGD	\$0.00	EA	\$0.00
1	873391-04004	AURORA LITE TO STD LIC	\$2,857.14	EA	\$2,857.14
		<i>Note: Customer to reuse existing (1) User license</i>			
3	873391-04005	AUR LITE TO STD USER LIC	\$535.71	EA	\$1,607.14
3	SA-MSG-ALSL-1Y	SPT AURORA STD 1YR	\$167.14	EA	\$501.43
1	873391-00901	VESTA Analytics Modules AURORA ADV RPT PKG LIC	\$5,000.00	EA	\$5,000.00
		VESTA Analytics Server Equipment			
1	62030-J819201	SVR TWR ML350P/G8	\$4,285.71	EA	\$4,285.71
1	06500-00501	2-POST 5U RACK MNT KIT	\$372.86	EA	\$372.86
4	64000-20065	HARD DRIVE 450GB SAS 10K	\$877.14	EA	\$3,508.57
		<i>Note: Configure server with R10 (4 x 300GB) and 12GB RAM. Server is configured for up to 250,000 calls per year.</i>			
1	64000-40093	4GB RAM ML350P/DL380P/G8	\$212.86	EA	\$212.86
1	62033-1GB2T02	SVR NAS 2TB BNDL	\$1,325.71	EA	\$1,325.71
1	04000-00396	SVR WIN 2008 + 5 CAL	\$1,221.43	EA	\$1,221.43
1	04000-00340	SQL 2008R2 SVR RUN ENT	\$98.57	EA	\$98.57
1	04000-00426	PRESENTENSE CLIENT	\$78.57	EA	\$78.57
1	809800-01416	MIS SVR CFG	\$714.29	EA	\$714.29
VESTA Analytics Subtotal					\$21,784.29

Managed Services

Qty.	Part No.	Description	Unit Price	U/M	Total
		Monitoring & Response License & Support Fees			
1	871499-01206	M&R 3.0 LIC SVR	\$555.71	EA	\$555.71
1	809800-14161	M&R 3.0 SVR SRVC 1YR	\$1,857.14	EA	\$1,857.14
1	871499-01210	M&R 3.0 IP DEVICES LIC	\$101.43	EA	\$101.43
1	809800-16166	M&R 3.0 IP DEV SRVC 1YR	\$514.29	EA	\$514.29
		Managed Services - Implementation Fee			
1	809800-14152	MGD SERV DEV & IMPL	\$107.14	EA	\$107.14
		Anti-Virus Solution			
1	809800-14171	VIRUS PROTECT 3.0 SVC 1YR	\$134.29	EA	\$134.29
		Patch Management Solution			
1	809800-16211	PATCH MGMT 3.2 SVC 1YR	\$317.14	EA	\$317.14
Managed Services Subtotal					\$3,587.14

Airbus DS Communications Services

Qty.	Part No.	Description	Unit Price	U/M	Total
		Field Engineering Services			
48	809800-17101	FIELD ENG-PRIMARY	\$142.86	UN	\$6,857.14



1	000000-24405	Training AURORA REMOTE TRNG <i>Note: VESTA Analytics Remote Training uses actual customer data and is conducted post cut (30-45 days after cutover) to enhance the learning experience. This course is highly recommended for new sites and would follow the on-site VESTA Analytics Admin course (000000-24404) that is typically delivered before cutover.</i>	\$1,928.57	EA	\$1,928.57
	Airbus DS Communications Services Subtotal				\$8,785.71

Summary

Qty	Product Code	Product Description		Ext. Price
1		VESTA Analytics w/1 Year Software Support		\$21,784.29
1		1 Year Managed Services		\$3,587.14
1		Airbus DS Communications Services		\$8,785.71
1		Carousel Industries Installation		\$4,875.00
1		Carousel Industries - Project Management		\$900.00

Pricing is valid for 90 days

Total Equipment & Services Cost: \$39,932.14

Total This Site: \$39,932.14