



FY17

PSAP GRANT PROGRAM APPLICATION





FY17 PSAP GRANT PROGRAM APPLICATION

HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA ISP's website (<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to your Regional Coordinator. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY17 PSAP Grant Application Cycle starts July 1, 2015 and concludes on September 30, 2015 at 5:00 pm.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



FY17 PSAP GRANT APPLICATION

PROJECT TITLE

CPE Replacement

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Bath County Sheriff's Office/E-911

CONTACT TITLE: Sgt.

CONTACT FIRST NAME: Teresa

CONTACT LAST NAME: Phillips

ADDRESS 1: P. O. Box 218

ADDRESS 2: 77 Courthouse Hill Rd.

CITY: Warm Springs

ZIP CODE: 24484

CONTACT EMAIL: bath911@bathcountyva.org

CONTACT PHONE NUMBER: 540-839-7287

CONTACT MOBILE NUMBER: 2T

CONTACT FAX NUMBER: 540-839-3344

REGIONAL COORDINATOR: Stefanie McGuffin

HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

Bath County Sheriff's Office/E-911

_____	_____
_____	_____
_____	_____
_____	_____

GRANT TYPE

Individual PSAP

Shared Services



TIER

- | | |
|---|---|
| <input type="checkbox"/> Out of Service | <input checked="" type="checkbox"/> Non-Vendor Supported* |
| <input checked="" type="checkbox"/> Technically Outdated* | <input checked="" type="checkbox"/> Strengthen |
| <input type="checkbox"/> Not Applicable | |

If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.

VERSION: Zetron Model 3240D

YEARS of HARDWARE/SOFTWARE: 8

PRIORITY/PROJECT FOCUS CALL HANDLING EQUIPMENT

If "Other" selected, please specify: 2T

FINANCIAL DATA

Amount Requested: \$ 150,000.00

Total Project Cost: \$ 150,000.00

STATEMENT OF NEED

Bath County is applying for the VITA PSAP grant to replace the E-911 phone system. The current system is eight years old. The equipment has reached end of life and is no longer vendor supported for maintenance. Due to limited budget funds, funding from this grant is necessary in order to replace this system. If funding is not received, it could be very detrimental to the PSAP. Bath County will implement budget plans to include maintenance needs of the phone system, in order to maintain sustainability.



Describe how the grant will be maintained and supported in the future, if applicable.

The phone system will be maintained and supported by county staff and a full maintenance contract with the manufacturer/vendor.

COMPREHENSIVE PROJECT DESCRIPTION

Identify the longevity or sustainability of the project.

Our goal is to purchase a system that is modular, IP based, compliant with industry standards, and a recent design that does not have an end of life date determined. It is important to us to purchase a system from an APCO engaged manufacturer that will continually upgrade their product on existing IP platforms. Upgrades reduce or eliminate startup costs and new interface training.



Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

The project supports the Virginia Statewide Comprehensive 9-1-1 Plan by maintaining an efficient E-911 phone system to handle the incoming calls. The replacement of the outdated equipment follows the recommendations of the state to maintain an efficient and operable system.

SHARED SERVICES (if applicable)

The relationship of the project to the participating PSAPs:
N/A

Intended collaborative effort:
N/A



PROJECT TIMELINE FOR SHARED SERVICES & INDIVIDUAL PSAP APPLICATIONS:	
For each applicable phase of the project, indicate the estimated completion date. Sample activities for each phase are included.	
PROJECT PHASE	ESTIMATED COMPLETION DATE
<input checked="" type="checkbox"/> INITIATION (Project approved by appropriate stakeholders) Sample activities: project concept is documented, local board or governing authority approval or endorsement is received, PSAP grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained	09 / 30 / 15
<input checked="" type="checkbox"/> DESIGN/PLANNING (Project, system, or solution requirements are developed) Sample activities: requirements are documented, components to be purchased are identified, and general design is documented	03 / 01 / 16
<input checked="" type="checkbox"/> ACQUISITION (Selected system or solution is procured) Sample activities: RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained	05/ 01 / 16
<input checked="" type="checkbox"/> IMPLEMENTATION (Selected system or solution is configured and installed) Sample activities: purchased components are delivered and installed and training is performed	12/ 30 / 16



<p><input checked="" type="checkbox"/> TESTING/COMPLETION (Selected system or solution is tested and put in production)</p> <p>Sample activities: performance of system/solution is validated and system/solution goes "live"</p>	<p>01 / 30 / 17</p>
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BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (**NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.**) Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

Please find the attached quote from Intrado for the V-Viper system. The quote is one of several that Bath County has received. The quotes range from approximately \$116,000.00 on the lower end to \$211,500.00 on the more expensive end. The items listed in the quote are the necessary equipment and software to replace the E-911 phone system at three work stations in our center. The quote includes the cost of training, staging, hardware and software.

EVALUATION

How will the project be evaluated and measured for achievement and success:

Evaluation will take place throughout each phase of the project to ensure that the proper steps are being taken and the best decisions are being made to ensure a successful completed project. Meetings between E-911, county officials, the sheriff's office, and the vendor will prove to be beneficial to the project and will help safeguard against a negative outcome.



CONSOLIDATION (Primary or Secondary) - (complete only if applicable)

How would a consolidation take place and provide improved service:

N/A

How should it be organized and staffed:

N/A

What services should it perform:

N/A



How should policies be made and changed:

N/A

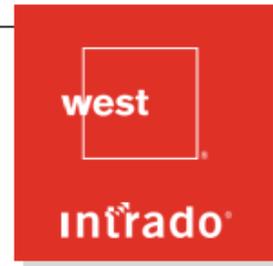
How should it be funded:

N/A

What communication changes or improvements should be made in order to better support operations:

N/A





Intrado V-VIPER System

for

Bath County 911, VA

(Direct Sale)

Quote Number: 7243

Version: 1

The applicable terms and conditions located at <http://www.intrado.com/terms> will apply to this Quote, unless (i) the parties have entered into a separate mutually executed agreement relating to the products or services under this Quote, or Customer is purchasing under a cooperative purchasing agreement referenced in this Quote. Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. The terms of this Quote will govern any conflict with any of the foregoing or any Customer purchase order, and no additional terms in Customer's purchase order will apply.

Summary - Bath County

Item	Cost
VIPER	\$48,240.00
Power 911	\$1,425.00
Power MIS	\$2,978.25
ePrinter	\$1,200.00
IWS Hardware	\$10,534.79
Professional Services	\$34,451.00
TXT29-1-1	\$17,875.00
Total:	\$116,704.04

Maintenance Summary

Item	Cost
<u>Software Subscription</u>	
Prepaid Software Subscription	\$22,500.00
<u>Software Protection and Remote Tech Support</u>	
Prepaid Software Protection	\$7,200.00
<u>On-Site Maintenance</u>	
Prepaid On-Site Maintenance	\$36,000.00
<u>Hardware Protection</u>	
Prepaid Hardware Protection	\$6,000.00

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Configuration Parameters - Bath County

VIPER

Total Number of E9-1-1 CAMA Trunks	10
Total Number of FXO Lines	3
Total Number of ISDN-PRI channels (T1)	0
VIPER UPS	Included
ECCP	Not Included

Answering Positions

Total Number of Positions	3
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Power 911 Intelligent Workstation Features

Add-on for Radio Recorder	Included
Data Transfer to Remote FAX Machines (XDC)	Not Included
UPS on Workstation PCs (30 minutes)	Included
UPS on Servers	Included
IWS Programmable Keypads	Included

Power MIS and ePrinter

Ad-hoc reporting	Not Included
Power MIS	Included
ePrinter	Included

Miscellaneous

NetClock	Optional
IP Recording	Optional
TXT29-1-1	Included

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Model#	Description	Qty	List Price	Selling Price	Total
VIPER					
912800	VIPER Gateway Shelf	3	\$990.00	\$742.50	\$2,227.50
912801	CAMA Interface Module (CIM)	3	\$2,690.00	\$2,017.50	\$6,052.50
912811	Application Server License	1	\$995.00	\$746.25	\$746.25
912812	PBX Access License	1	\$645.00	\$483.75	\$483.75
912813	48V Power Supply and Shelf - VIPER System	2	\$995.00	\$995.00	\$1,990.00
912814	Admin Interface Module (AIM)	1	\$1,400.00	\$1,050.00	\$1,050.00
914414	IWS Server Rackmount UPS - 1000VA	2	\$1,695.00	\$1,695.00	\$3,390.00
912845	IP Phone with ALI	1	\$750.00	\$750.00	\$750.00
912760/3	V-VIPER Core Equipment Three Position Bundle	1	\$39,400.00	\$29,550.00	\$29,550.00
912750	V-VIPER Cabinet	1	\$2,000.00	\$2,000.00	\$2,000.00
				Subtotal	\$48,240.00
Power 911					
913152	Power 911 Add-On Recorder for Radio (ITRR)	3	\$600.00	\$450.00	\$1,350.00
913152/CD	ITRR Media Kit	1	\$100.00	\$75.00	\$75.00
				Subtotal	\$1,425.00
Power MIS					
920100	Power MIS Server Software License (SSL)	1	\$927.00	\$695.25	\$695.25
920101	Power MIS Concurrent Client Access License (CCAL)	1	\$403.00	\$302.25	\$302.25
920102	Power MIS Data Access License	3	\$847.00	\$635.25	\$1,905.75
920200/CD	Regional MIS Media and Documentation	1	\$100.00	\$75.00	\$75.00
				Subtotal	\$2,978.25
ePrinter					
917310	ePrinter Software	1	\$1,600.00	\$1,200.00	\$1,200.00
				Subtotal	\$1,200.00

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IWS Workstations

P10097	23" LED Backlit Monitor	3	\$420.00	\$420.00	\$1,260.00
914600/3	IWS External Programmable Keypad - 24 Buttons	3	\$135.00	\$135.00	\$405.00
				Subtotal	\$1,665.00

ePrinter Hardware

914102/EP	E-Printer Desktop	1	\$1,715.00	\$1,715.00	\$1,715.00
P10097	23" LED Backlit Monitor	1	\$420.00	\$420.00	\$420.00
				Subtotal	\$2,135.00

Common Hardware

P10114/D	Backup Disk Solution for Windows Server (Desktop)	1	\$2,750.00	\$2,750.00	\$2,750.00
				Subtotal	\$2,750.00

UPS Hardware

Q914410	IWS Workstation Tower UPS - 1000VA	3	\$740.00	\$740.00	\$2,220.00
				Subtotal	\$2,220.00

Antivirus

914143	Symantec End Point Protection Manager (EPM)	4	\$63.00	\$63.00	\$252.00
				Subtotal	\$252.00

Peripheral Hardware

914514	Color Laser Printer	1	\$1,062.79	\$1,062.79	\$1,062.79
600150	Punch Blocks	3	\$150.00	\$150.00	\$450.00
				Subtotal	\$1,512.79

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Staging

950852	Front Room Equipment Staging - Per Position	3	\$250.00	\$250.00	\$750.00
950853	Back Room Equipment Staging - Per Cabinet	1	\$1,750.00	\$1,750.00	\$1,750.00
				Subtotal	\$2,500.00

Project Survey

950100	Project Survey (per Site)	1	\$1,500.00	\$1,500.00	\$1,500.00
960575	Living Expense per Day per Person	3	\$200.00	\$200.00	\$600.00
960580	Travel Fee per Person	1	\$1,250.00	\$1,250.00	\$1,250.00
				Subtotal	\$3,350.00

Installation

950104	Intrado Professional Services (per Day)	6	\$1,500.00	\$1,500.00	\$9,000.00
960575	Living Expense per Day per Person	8	\$200.00	\$200.00	\$1,600.00
960580	Travel Fee per Person	1	\$1,250.00	\$1,250.00	\$1,250.00
				Subtotal	\$11,850.00

Call Taker and Admin Training

960780	Power 911 Administrator Training	1	\$1,500.00	\$1,500.00	\$1,500.00
960801	Power 911 User Training	1	\$1,500.00	\$1,500.00	\$1,500.00
960575	Living Expense per Day per Person	4	\$200.00	\$200.00	\$800.00
960580	Travel Fee per Person	1	\$1,250.00	\$1,250.00	\$1,250.00
				Subtotal	\$5,050.00

Project Management

950510/1	Project Management Services for V-VIPER	1	\$7,000.00	\$8,751.00	\$8,751.00
				Subtotal	\$8,751.00

CCS Training

P10087	CCS Training	1	\$1,500.00	\$1,500.00	\$1,500.00
960575	Living Expense per Day per Person	1	\$200.00	\$200.00	\$200.00
960580	Travel Fee per Person	1	\$1,250.00	\$1,250.00	\$1,250.00
				Subtotal	\$2,950.00

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TXT29-1-1

ITXTMRF1	TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP- Floor Price (1-4 seats)	60	\$100.00	\$100.00	\$6,000.00
P10064	ITS Service (Monthly)	60	\$150.00	\$150.00	\$9,000.00
ITXTOTF1	TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Floor Price (1- 4 seats)	1	\$1,000.00	\$1,000.00	\$1,000.00
P10063	ITS Equipment	1	\$1,875.00	\$1,875.00	\$1,875.00
				Subtotal	\$17,875.00
				Total	\$116,704.04

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Maintenance Services

Model#	Description	Qty	List Price	Selling Price	Total Price
Software Subscription					
950999/SUB1	Prepaid Software Subscription Software Subscription Service - 1 Year/Position	15	\$1,500.00	\$1,500.00	\$22,500.00
				Subtotal	\$22,500.00
Software Protection and Remote Tech Support					
950999/PRO1	Prepaid Software Protection Software Protection and Remote Technical Support - 1 Year/Position	12	\$600.00	\$600.00	\$7,200.00
				Subtotal	\$7,200.00
On-Site Maintenance					
950999/ONS1-1	Prepaid On-Site Maintenance On-Site Maintenance (1 Year), (per position / per year for 1 to 10 positions)	12	\$3,000.00	\$3,000.00	\$36,000.00
				Subtotal	\$36,000.00
Hardware Protection					
950999/HPSA1	Prepaid Hardware Protection Hardware Protection Stand Alone System - 1 Year/Position	15	\$400.00	\$400.00	\$6,000.00
				Subtotal	\$6,000.00

Optional Items and Services

Model#	Description	Qty	List Price	Selling Price	Total Price
NetClock					
915000	GPS Command Center Package - Single Network	1	\$8,040.00	\$8,040.00	\$8,040.00
				Subtotal	\$8,040.00
IP Recording Interface					
912819/24	Cisco 3750 24 port switch	2	\$3,445.00	\$3,445.00	\$6,890.00
P10008	License to Connect Non-Intrado Recording Device	1	\$1,995.00	\$1,496.25	\$1,496.25
P10040	Span Port Set	1	\$995.00	\$995.00	\$995.00
				Subtotal	\$9,381.25
Optional IP Phone					
912846	IP Phone - SNOM 760	1	\$750.00	\$750.00	\$750.00
				Subtotal	\$750.00

Notes

- 1 This quote is for a 3 position V-VIPER with Power MIS, TXT29-1-1 and ePrinter.

Should the customer decide to proceed with the IP Recording the all items under options must be purchased.

Customer to provide the following peripheral equipment, as required:

Additional Backroom Equipment Required:

Two (2) modems to ALI Database

One (1) ACDR Printer (serial printer i.e. Microline 320)

One (1) Network Laser Printer

Amphenol cables and punch blocks

One (1) Dial-Up Line for Remote Monitoring and Maintenance must be provisioned.

Additional Power IWS Equipment Required:

Each IWS computer required sufficient CAT5 Network Cabling (2 per position, minimum) not normally supplied by Intrado, to reach the Network Switches (The switches are installed in the VIPER cabinet).

The Standard Operating Procedure & Premise Information Modules require customer input of data.

- 2 The V-VIPER Base Equipment Bundles include call taking position equipment (workstation, keyboard, mouse, & enabling kits), required backroom functionality, network switching, internet firewall appliance, all required licenses, and the VIPER media kit.

V-VIPER Configuration Parameters:

Maximum number of connections (positions, IP phones, etc.): 5

Maximum number of 911 Trunks: 24 (6 CIMs)

Maximum number of Administrative Lines: 24 (6 AIMs)

Maximum number of ISDN-PRI circuits: 1

Remote Support connectivity: Customer Internet connection required

- 3 The 3rd Party Recorder Interface Kit provides the following:

- 1) Physical IP packet-capture solution. This is the mechanism by which the VIPER SIP and RTP packets are securely shared with the 3rd party recorder.
 - 2) VIPER 3rd party recording license. This is the VIPER-side license that enables a 3rd party recorder
-

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- to have a one-way IP connection to VIPER. One is needed per VIPER node.
- 3) Packet description document. This document details all of the VIPER SIP/RTP messages that are relevant for a 3rd party recorder.

Please note that in all cases, Intrado will not be responsible for the support or provisioning of the 3rd party recorder.

- 4 ITS provides an alternative to customers that have not purchased our platinum level A9-1-1 Routing Service which provides 9-1-1 calls and signaling over redundant diverse MPLS links between the Intrado Data Center and the customer facility. The ITS solution establishes a secure VPN between the customer facility and the Intrado Data Center over a VPN utilizing the customer's Public IP connection.
 - 5 Customer to install the antenna and associated cabling. The Customer is responsible for arranging for installation of Netclock via an authorized Netclock representative. Intrado will mount the Netclock in the cabinet and connect to the antenna cabling. Intrado to configure the Netclock for connection to our network.
 - 6 The Project Survey is intended to identify any additional miscellaneous equipment or services required to ensure smooth installation and operation of the quoted system. Additional costs may be incurred upon completion of the Project Survey.
-

7 Comprehensive Project Management

This is a service offered to partners that do not have a Project Manager assigned to the project, where Intrado's Comprehensive Project Management (CPM) provides a Project Manager that coordinates all project activity.

The CPM provides complete, end-to-end project management support and services that could include on-site support, project documentation, formal reporting, as well as coordination of deliveries both internally as well as with the partner and the end customer.

The CPM level of service includes all services in the basic level plus the following:

- Site survey is reviewed (or initiated and then reviewed) to verify that site and system environment are ready for installation
 - Scope of Work is completed (includes a Project Schedule of key dates)
 - Review system design
 - Site and/or network diagram are completed as required
-

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- 3rd Party contractors included in the sales order are contacted and managed
- Project kick-off meeting is scheduled with the end customer and held via conference call or optionally on site
- Comprehensive risk assessment and mitigation planning
- Overall project coordination
- Weekly project status meetings are scheduled, led and documented
- Customer configuration for staging is collected and communicated
- Equipment staging (if ordered) and shipping is managed"
- Coordinate on-site delivery
- Equipment receipt and inventory is validated
- Intrado resources are scheduled and managed with project implementation and cut-over requirements
- Maintain all project related communications and documentation
- Complete Site Book for delivery to end customer at time of handover to service
- Variable: Project Manager Presence on-site (with additional per day and travel cost components). This is typically required for project kickoff (if on-site), final site evaluation, and cut-over project management services

8 The Software Subscription Service provides the customer with access to software upgrades including new features. This offering only provides for the availability of the software. Installation and training (if needed) are not included. Any required hardware or operating system changes are also not included. Intrado will provide periodic software release bulletins to customers which announce and explain new feature releases for Intrado Software. Customers may then request the new release or version from Intrado, based on applicability of the release to Customer's System. The customer is responsible for installation of all these releases, unless the On-Site Maintenance Service is purchased. If On-Site Maintenance has not been purchased and the customer prefers to have Intrado deploy a new release, Intrado will dispatch appropriate personnel to perform the upgrade on a mutually agreed upon date at Intrado's then current prices for such services.

9 Software Protection and Remote Technical Support is a coverage requirement with the purchase and ownership of Intrado CPE system equipment. The coverage requirement is effective after the expiration of the system warranty, but a purchase order for the service, for at least for a one year duration, is required at the time of any new system purchase.

Software Protection and Remote Technical Support cannot be deleted from quotes or system orders. Once a Software Protection and Remote Technical Support service contract is established for the site during system initial purchase, all items subsequently added to the site will not require an additional contract, but the acquisition of additional positions will increase the price of the services.

a. For sites with one year coverage contracts, the increased price will be reflected in the quote at the

next contract renewal point.

b. For sites with multi-year agreements, the customer will be required to retract the remaining years of the original purchase order and issue a new purchase order for the remaining period covering the original system and new positions.

If a contract for Software Protection and Remote Technical Support expires without renewal, causing a lapse in coverage, the customer's access to the Support Center will be discontinued and a notification of services termination will be issued. Reinstatement of the lapsed coverage will require the following from the customer:

- a) Payment in full for the lapsed period at the prevailing per-seat rate
- b) Purchase of a new maintenance agreement (one-year or five-year)
- c) System Recertification fees in the form of a Class A inspection at \$1,500.00 per day plus related travel and expense charges.

Software Protection

This offering provides for the availability of software product updates. Installation and training (if needed) are not included. Intrado will publish periodic software release bulletins to customers which announce important product updates for Intrado Software. Customers may then request the new update from Intrado, based on applicability of the release to Customer's System. Customer is responsible for installation of all these releases, unless the On-Site Maintenance Service is purchased. If On-Site Maintenance has not been purchased and the customer prefers to have Intrado deploy a new release, Intrado will dispatch appropriate personnel to perform the upgrade on a mutually agreed upon date at Intrado's then current prices for such services.

Remote Technical Support

Support is provided by associates who specialize in the diagnosis and resolution of system performance issues. Remote Technical Support is available 24/7 through both a toll free hotline and a secure customer Internet portal. All service inquiries are tracked by a state-of-the-art CRM trouble ticket system that can be queried by customers through the online portal to obtain the most up-to-date status on their issues.

-
- 10** On-site Support Services are primarily designed to assist with issues that require System expertise in troubleshooting and restoration at the customer's location.

On-site Support Services include travel costs and time and labor related to the service incident. Also included in the service are quarterly on-site preventative and routine maintenance reviews (four per year) of the customer's Intrado System. These maintenance visits can include the installation of routine updates to software. Training, configuration changes, reprogramming and System upgrade labor are not included in this offering, but are available for purchase.

On-Site Support Services options include the designation of a technician dedicated specifically to the customer's deployment(s), or alternately a non-dedicated resource available for use with other customers. Intrado may engage third-party vendors to provide the On-Site Support Services."

This service complements the application Software Subscription program and provides the customer with the option of getting updates for the Operating Systems and SQL Database products without the need to purchase new licenses. This service is only available in a 1-year plan, and must be purchased together with the O/S software. The service does not include implementation, installation or testing and corrections of the updated software. The customer shall acknowledge his responsibility for adequate testing of each O/S update/upgrade prior deployment in a live production environment.

- 11** The Hardware Protection Service provides for the replacement of any non-operating Intrado provided hardware component, with the exception of monitors. This offering only provides for the replacement of the hardware item. Installation services and training (if needed) are not included. This service does not cover items where warranty has been voided due to abuse, Force Majeure or other actions.

When the Intrado Technical Support Center concludes that an item is non-operational, a fully functioning new or refurbished unit will be shipped to the customer. This unit will then become the property of the customer and will restore the functionality of the non-working item, but it may not be the exact same model as the original. The shipment of the replacement item will include a pre-printed shipping label used for the return of the nonworking item from the customer

- 12** All optional modules in this quote have been priced under the assumption that they will be purchased and installed concurrently with the base system. If these modules are to be installed at a later date, additional travel & living expenses will apply.

Unless otherwise stated in this quotation, Installation, Training, Project Management, and Maintenance services have not been included for optional modules. Once the customer has finalized their configuration, a revised quotation will be provided with equipment and services costs revised as necessary.

Terms

SUBMIT P.O. ordermanagement@intrado.com

PRICING All prices are in USD
Taxes, if applicable, are extra.
Shipping charges are extra unless specified on the quote.

SHIPPING TERMS FCA (Montreal), INCOTERMS 2010

PAYMENT Per Contract

DELIVERY TBD

VALIDITY Quote is valid for **120 Days**. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.

Revision History

Revision Level	Proposal Writer	Notes	Date Revised
1	CSTENGEL		September 03,2015

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McGuffin, Stefanie (VITA)

From: Teresa Phillips <bath911@bathcountyva.org>
Sent: Monday, September 28, 2015 9:34 AM
To: McGuffin, Stefanie (VITA)
Subject: RE: Grant Application - Bath County

We currently have the Zetron Integrator 9-1-1 system, Application Version 6.0.0 that was installed in 2008. I do not have a letter, but was informed by InterAct that the equipment was not supported any longer. (InterAct is my CAD vendor and also InterAct was the vendor that initially installed all of our equipment in 2008, including the phone system).

From: McGuffin, Stefanie (VITA) [<mailto:Stefanie.McGuffin@vita.virginia.gov>]
Sent: Monday, September 28, 2015 9:27 AM
To: Phillips, Teresa Kay <bath911@bathcountyva.org>
Subject: RE: Grant Application - Bath County
Importance: High

Hi Teresa,

I received your grant application and gave it a quick review. You mention in the application that your current CPE is end of life. This would place your grant in the Non Vendor Supported tier which places it the highest in the ranking. What is your current system and do you have an end of life letter from the manufacturer? If so we need to include that with the application.

Thanks,

Stefanie McGuffin, GISP

Regional Coordinator, Integrated Services Program
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From: Teresa Phillips [<mailto:bath911@bathcountyva.org>]
Sent: Monday, September 28, 2015 8:51 AM
To: McGuffin, Stefanie (VITA)
Subject: Grant Application - Bath County

Good Morning Stefanie,

I've attached Bath County's individual PSAP grant application and also a quote from Intrado on equipment and software that would be needed. If you should have any questions, please let me know.

Thank you,
Teresa

Sgt. Teresa K. Phillips
Bath County Sheriff's Office/E-911
P. O. Box 218
77 Courthouse Hill Rd.
Warm Springs, VA 24484
540.839.7287
540.839.3344 fax

McGuffin, Stefanie (VITA)

From: Addington, Timothy (VITA)
Sent: Friday, October 16, 2015 2:22 PM
To: McGuffin, Stefanie (VITA)
Subject: FW: Interact Question

From: Pat Vaughn [<mailto:pvaughn@geo-comm.com>]
Sent: Friday, October 16, 2015 2:20 PM
To: Addington, Timothy (VITA)
Subject: Re: Interact Question

I can try. They stopped supporting Zetron years ago. Who is the agency?

Pat Vaughn
pvaughn@geo-comm.com
540.230.3679 cell

On Oct 16, 2015, at 2:19 PM, Addington, Timothy (VITA) <Timothy.Addington@vita.virginia.gov> wrote:

Pat,
Are you available for a Interact question regarding the non-vendor support for Zetron Integrator 3240D?

Tim Addington, ENP
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