

FY16

# PSAP GRANT PROGRAM APPLICATION



VIRGINIA INFORMATION  
TECHNOLOGIES AGENCY  
Integrated Services Division



## FY16 PSAP GRANT PROGRAM APPLICATION

### HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA's Integrated Services Program's website

(<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to your Regional Coordinator. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY16 PSAP Grant Application Cycle starts July 1, 2014 and concludes on September 30, 2014 at 5:00 pm.

**ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.**



## FY16 PSAP GRANT APPLICATION

### PROJECT TITLE

Aurora Standard Version

### GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: City of Waynesboro Emergency Management – EOC

CONTACT TITLE: Director

CONTACT FIRST NAME: Gary

CONTACT LAST NAME: Critzer

ADDRESS 1: 250 S. Wayne Ave Suite 301

ADDRESS 2: 2T

CITY: Waynesboro

ZIP CODE: 22980

CONTACT EMAIL: critzergp@ci.waynesboro.va.us

CONTACT PHONE NUMBER: 540-942-6698

CONTACT MOBILE NUMBER: 540-241-2298

CONTACT FAX NUMBER: 540-942-6521

REGIONAL COORDINATOR: Stefanie McGuffin

### HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

_____	_____
_____	_____
_____	_____
_____	_____

### GRANT TYPE

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> Individual PSAP | <input type="checkbox"/> Shared Services |
| <input type="checkbox"/> Regional Initiative        | <input type="checkbox"/> Consolidation   |
| <input type="checkbox"/> Secondary Consolidation    | <input type="checkbox"/>                 |



**GRANT PROGRAM TYPE**

- Continuity and Consolidation
- Enhancement

**TIER**

- Out of Service
- Technically Outdated\*
- Not Applicable
- Non-Vendor Supported\*
- Strengthen

**If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.**

VERSION: \_\_\_\_\_ # YEARS of HARDWARE/SOFTWARE: \_\_\_\_\_

**PRIORITY/PROJECT FOCUS CALL ACCOUNTING**

**If "Other" selected, please specify: 2T**

**FINANCIAL DATA**

Amount Requested: \$ 27072

Total Project Cost: \$ 27072

**STATEMENT OF NEED**

**New Vesta 4.0 CPE came with Aurora lite and we have found that it does not meet our needs for providing detailed analysis of trunk and call activity. An upgrade to the standard version is needed to be able to accurately collected and analyze call data.**



This statement should reference the relationship to the current funding priorities established by the Grant Committee and include evidence of any financial need, along with additional information on the impact on operational services; consequences of not receiving funding; inclusion of project in a long-term or a strategic plan; and local sustainability:

In order to accurately analyze call data and determine trends for staffing as well as review quality performance the upgraded standard version is required. Unlike the older MagIC program you are unable to get a detailed accounting of calls, trunk activity, processing times, etc. with the lite version. Local funds are not available for this upgrade. Local funds can be made available for maintenance of the software beyond the initial purchase and maintenance period.

Describe how the grant will be maintained and supported in the future, if applicable.

Local funds will be budgeted to support the maintenance of the hardware and software beyond the initial maintenance period of the contract.



## COMPREHENSIVE PROJECT DESCRIPTION

Provide a thorough, concise, and complete description of the project, including an outline of the goals and objectives, implementation strategy, and a work plan.

Upgrade of existing aurora lite software to the standard version. See attached quote and project outline.

### FOR CONTINUITY AND CONSOLIDATION OR ENHANCEMENT PROJECTS:

PROJECT TIMELINE – Select each applicable phase of the project and indicate the estimated completion date. Sample activities for each phase can be found in the PSAP Grant Program Guidelines as well as on the addendum to this form.

PROJECT PHASE	ESTIMATED COMPLETION DATE
<input checked="" type="checkbox"/> <b>INITIATION</b> (Project approved by appropriate stakeholders)	07 / 31 / 2015
<input checked="" type="checkbox"/> <b>DESIGN/PLANNING</b> (Project, system, or solution requirements are developed)	07/ 01 / 2015



<input checked="" type="checkbox"/> <b>ACQUISITION</b> (Selected system or solution is procured)	<b>08 / 15 / 2015</b>
<input checked="" type="checkbox"/> <b>IMPLEMENTATION</b> (Selected system or solution is configured and installed)	<b>11 / 30 / 2015</b>
<input checked="" type="checkbox"/> <b>TESTING/COMPLETION</b> (Selected system or solution is tested and put in production)	<b>12 / 15 / 2015</b>

Identify the longevity or sustainability of the project.

Continued maintenance contract will sustain the project through the life of the CPE

Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

Accurate data analysis to support effective delivery of E911 services to the locality and reporting to the state and other entities as required.



**SHARED SERVICES/REGIONAL INITIATIVE (if applicable)**

The relationship of the initiative to the participating PSAPs:

2T

Intended collaborative efforts:

2T

Resource sharing:

2T



How does the initiative impacts the operational or strategic plans of the participating agencies:

2T

**CONSOLIDATION (Primary or Secondary) - (if applicable)**

How would a consolidation take place and provide improved service:

2T

How should it be organized and staffed:

2T



What services should it perform:

2T

How should policies be made and changed:

2T

How should it be funded:

2T

What communication changes or improvements should be made in order to better support operations:

2T



## BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.) Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

\$27072 to purchase hardware/software and two years of maintenance

## EVALUATION

How will the project be evaluated and measured for achievement and success:

Use of the software to on an ongoing basis to evaluation PSAP levels of active and quality performance.



## FINANCIAL AND PROGRAMMATIC REPORT

### PROJECT PHASES

### SAMPLE ACTIVITIES

#### PHASE

#### SAMPLE ACTIVITIES

##### INITIATION

(Project approved by appropriate stakeholders)

- Project concept is documented
- Local Board or governing authority approval or endorsement is received
- PSAP grant application is filed
- Local budgets are obtained
- Appropriated grant funds are approved
- Budgetary estimates are obtained

##### DESIGN/PLANNING

(Project, system, or solution requirements are developed)

- Requirements are documented
- Components to be purchased are identified
- General design is documented

##### ACQUISITION

(Selected system or solution is procured)

- RFP (or other bid related processes) are drafted
- Proposals are evaluated
- Contract is signed
- Purchase orders are issued
- Quotes are obtained/grant funds draw down

##### IMPLEMENTATION

(Selected system or solution is configured and installed)

- Purchased components are delivered and installed
- Training is performed

##### TESTING/COMPLETION

(Selected system or solution is tested and put in production)

- Performance of system/solution is validated
- System/solution goes "live"





Customer Legal Name:	E911 City of Waynesboro
Customer Billing Name:	E911 City of Waynesboro
Site Address 1:	250 S. WAYNE AVENUE
Site Address 2:	
City:	WAYNESBORO
State:	VA
Zip:	22980

Contact Name:	Gary Critzer
Phone Number:	-
E-Mail:	

Account Manager:	Bill Agnew
Sales Engineer Name:	Tommy Thompson
Sales Engineer E-Mail:	tommy.h.thompson@centurylink.com

Quote Number:	14-025752
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JCW Pricing Tool 5.43

Quote Number# 14-025752

Account Manager: Bill Agnew

<b>Customer Legal Name:</b> E911 City of Waynesboro <b>Customer Billing Name:</b> E911 City of Waynesboro <b>Customer Address:</b> 250 S. WAYNE AVENUE , WAYNESBORO, VA 22980 <b>Date Prepared:</b> July 30, 2014 <b>Quote Expires:</b> September 28, 2014 <b>Quote Number:</b> 14-025752				<b>Centurion Maintenance</b>  <b>Coverage:</b> <u>Extended</u> <b>Contract Term:</b> 48			
QTY	Item	Total Non-Recurring Price	Annual Price - Year 1	Annual Price - Year 2+	Total Annual Price - Y1	Total Annual Price - Y2+	Total Term Price
	CPE - (Includes Shipping and Misc costs)	\$ 20,437.12			\$ 1,258.65	\$ 3,775.95	\$ 5,034.60
	Labor	\$ 1,600.00					
	On-Site Tech	\$ -	\$ -	\$ -			
	Vendor Support	\$ -	\$ -	\$ -			
<b>Total Prices</b>		<b>\$ 22,037.12</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,258.65</b>	<b>\$ 3,775.95</b>	<b>\$ 5,034.60</b>

Prices shown on this page represent recurring and nonrecurring charges for items as described. These prices do not include recurring or nonrecurring charges for taxes, duties, tariffs, or telecommunication services.



**CenturyLink**

Customer Legal Name: E911 City of Waynesboro  
 Customer Billing Name: E911 City of Waynesboro  
 250 S. WAYNE AVENUE  
 WAYNESBORO  
 VA , 22980  
 Quote-Build #: 14-025752--

Valid Until September 28, 2014

Description of Work to be Performed:

Upgrade Aurora Lite to Aurora Standard
-
-
-
-
-
-

Equipment pricing shown is based upon direct sale accompanied by new Centurion Maintenance contract on same.

Part Number	Description	Quantity	Unit Price	Extended Price
-	-	-	\$ -	\$ -
-	Cassidian Communications VESTA 4 System	-	\$ -	\$ -
-	Note: Site has received 4.2 HF3	-	\$ -	\$ -
-	Aurora 2.2 - Standard MIS System	-	\$ -	\$ -
-	Note: Existing Aurora Lite 2.2 Customer w/ Support through 2018. Customer to request Credit for unused Aurora Lite Support.	-	\$ -	\$ -
873399-00102.2U	AURORA 2.2 DOC/MED UPGD	1	\$ -	\$ -
873391-04004	AURORA LITE TO STD LIC	1	\$ 2,562.50	\$ 2,562.50
873391-00301U	AURORA USER LIC UPGD	1	\$ -	\$ -
873391-04006	AUR LITE TO STD COLL LIC	5	\$ 256.25	\$ 1,281.25
-	Note: (4) Call Taking Positions; (1) CPOST	-	\$ -	\$ -
809800-03305	AURORA STD SPT 5YR	5	\$ 600.00	\$ 3,000.00
-	Aurora Server Equipment	-	\$ -	\$ -
62040-J819201	SVR RACK ML350P/G8	1	\$ 3,741.25	\$ 3,741.25
64021-10025	KYBD/MOUSE BNDL	1	\$ 56.38	\$ 56.38
06500-00501	2-POST 5U RACK MNT KIT	1	\$ 334.41	\$ 334.41
64000-20064	HD DRIVE 300GB SAS 10K G8	4	\$ 562.48	\$ 2,249.92
-	Note: Configure server with R10 (4 x 300GB) and 12GB RAM. Server is configured for up to 250,000 calls per year.	-	\$ -	\$ -
64000-40093	4GB RAM ML350P/DL380P/G8	2	\$ 190.91	\$ 381.82
04000-00396	SVR WIN 2008 + 5 CAL	1	\$ 1,095.48	\$ 1,095.48
04000-00340	SQL 2008R2 SVR RUN ENT	1	\$ 88.41	\$ 88.41
04000-00426	PRESENT TENSE CLIENT	1	\$ 70.48	\$ 70.48
809800-01416	MIS SVR CFG	1	\$ 625.00	\$ 625.00
-	Rack & Peripheral Equipments	-	\$ -	\$ -
-	Note: Aurora server to reside in V4 Rack on site	-	\$ -	\$ -
65000-00124	CBL PATCH 15FT	1	\$ 17.94	\$ 17.94
-	Aurora Printers	-	\$ -	\$ -
64040-60020	PRNTR USB B/W LASERJET	1	\$ 477.91	\$ 477.91
-	Note: Laserjet Black and White printer. Recommended monthly volume, 250 to 1,500 pages	-	\$ -	\$ -
65000-03133	CBL USB SHLD M/M 10FT	1	\$ 12.81	\$ 12.81
-	Managed Services - Implementation Fee	-	\$ -	\$ -
809800-14152	MGD SERV DEV & IMPL	1	\$ 93.75	\$ 93.75
-	Security Management Solution	-	\$ -	\$ -
809800-16235	SEC MGMT 3.1 SVC 5YR	1	\$ 2,162.50	\$ 2,162.50
-	Note: (1) Optional Aurora Admin Workstation	-	\$ -	\$ -
-	Server Extended Warranty	-	\$ -	\$ -
04000-01530	WARR 24X7 ML350G5/6/P8 5Y	1	\$ 1,677.50	\$ 1,677.50
-	Note: Upgrade & uplift from 3 yrs warranty 9x5 NBD to 5 yrs, 24x7, 4 hour response time.	-	\$ -	\$ -
TBA	misc.materials; wire, blocks, equipment	1	\$ 357.81	\$ 357.81
-	-	-	\$ -	\$ -
-	-	-	\$ -	\$ -

Parts .....	\$ 20,287.12
Miscellaneous .....	\$ -
Shipping .....	\$ 150.00
<b>Parts Subtotal .....</b>	<b>\$ 20,437.12</b>
Labor .....	\$ 1,600.00
Vendor Support (See Vsupport Tab for Details) .....	\$ -
<b>TOTAL PRICE .....</b>	<b>\$ 22,037.12</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)

<b>Project Description</b>

<b>Notes</b>