

FY16

# PSAP GRANT PROGRAM APPLICATION



VIRGINIA INFORMATION  
TECHNOLOGIES AGENCY  
Integrated Services Division



## FY16 PSAP GRANT PROGRAM APPLICATION

### HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA's Integrated Services Program's website

(<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to your Regional Coordinator. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY16 PSAP Grant Application Cycle starts July 1, 2014 and concludes on September 30, 2014 at 5:00 pm.

**ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.**



## FY16 PSAP GRANT APPLICATION

### PROJECT TITLE

9-1-1 Mapping Display Software / Hardware

### GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: City of Franklin Police Department

CONTACT TITLE: Communications Manager

CONTACT FIRST NAME: Bruce

CONTACT LAST NAME: Edwards

ADDRESS 1: 1018 Pretlow St

ADDRESS 2: [Click here to enter text](#)

CITY: Franklin

ZIP CODE: 23851

CONTACT EMAIL: bedwards@franklinpolice.org

CONTACT PHONE NUMBER: 757-562-8696

CONTACT MOBILE NUMBER: 757-621-5295

CONTACT FAX NUMBER: 757-562-0877

REGIONAL COORDINATOR: Lyle Hornbaker

### HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

---

**Franklin Police Department**

---



---



---



---



---



---



---

### GRANT TYPE

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> Individual PSAP | <input type="checkbox"/> Shared Services |
| <input type="checkbox"/> Regional Initiative        | <input type="checkbox"/> Consolidation   |
| <input type="checkbox"/> Secondary Consolidation    | <input type="checkbox"/>                 |



**GRANT PROGRAM TYPE**

Continuity and Consolidation

Enhancement

**TIER**

Out of Service

Non-Vendor Supported\*

Technically Outdated\*

Strengthen

Not Applicable

**If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.**

Windows Server 2003/Dell Power Edge 2950 7/7

VERSION:

# YEARS of HARDWARE/SOFTWARE:

**PRIORITY/PROJECT FOCUS** GIS: HIGH PRIORITY

**If "Other" selected, please specify:** [Click here to enter text](#)

**FINANCIAL DATA**

Amount Requested: **\$55,254.00**

Total Project Cost: **\$55,254.00**



## STATEMENT OF NEED

This statement should reference the relationship to the current funding priorities established by the Grant Committee and include evidence of any financial need, along with additional information on the impact on operational services; consequences of not receiving funding; inclusion of project in a long-term or a strategic plan; and local sustainability:

***9-1-1 Map Display Improvement Project directly relates to the funding priority established by the PSAP Grant Program's Grant Committee under the Continuity and Consolidation Program. The purpose of this project is to address Non-Vendor Supported hardware and software. Without financial support from the Virginia Wireless E9-1-1 Services Board, it is unlikely the PSAP will be able to replace its current Non-Vendor Supported Hardware and Software. Budget shortfalls along with local and State budget cuts have made it impossible to fund the upgrade to the 9-1-1 Map Display System in the foreseeable future. Also, the City of Franklin Police Department PSAP does not have general funds to allocate towards this critical need.***

Describe how the grant will be maintained and supported in the future, if applicable.

***The budget includes 5 years of hardware support from the manufacturer, and will be maintained by department personnel and outside contractors.***



## COMPREHENSIVE PROJECT DESCRIPTION

Provide a thorough, concise, and complete description of the project, including an outline of the goals and objectives, implementation strategy, and a work plan.

***This project replaces the technically out of date and non-vendor supported hardware and software that currently runs our mapping display system. The goal is to purchase and install a new more robust server with the latest software to operate and manage the mapping display system. The system would be designed to give maximum life for the critical piece of infrastructure. The designed system would be supported through service level agreements and staff support.***

### FOR CONTINUITY AND CONSOLIDATION OR ENHANCEMENT PROJECTS:

PROJECT TIMELINE – Select each applicable phase of the project and indicate the estimated completion date. Sample activities for each phase can be found in the PSAP Grant Program Guidelines as well as on the addendum to this form.

PROJECT PHASE	ESTIMATED COMPLETION DATE
<input checked="" type="checkbox"/> <b>INITIATION</b> (Project approved by appropriate stakeholders)	03 / 01 / 2015
<input checked="" type="checkbox"/> <b>DESIGN/PLANNING</b> (Project, system, or solution requirements are developed)	05 / 30 / 2015
<input checked="" type="checkbox"/> <b>ACQUISITION</b> (Selected system or solution is procured)	08 / 15 / 2015



<input checked="" type="checkbox"/> <b>IMPLEMENTATION</b> (Selected system or solution is configured and installed)	<b>09 / 15 / 2015</b>
<input checked="" type="checkbox"/> <b>TESTING/COMPLETION</b> (Selected system or solution is tested and put in production)	<b>10 / 20 / 2015</b>

Identify the longevity or sustainability of the project.

***System is designed to provide four to five years of service and will be sustained by staff through local funding.***

Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

**2.2 STRATEGIC GOALS**

**Goal A: Provide a standard level of 9-1-1 emergency dispatch services to the public**

***In order to provide consistent 9-1-1 emergency dispatch services to anyone residing in or passing through the Commonwealth, at any time of day, and during any event. Consistent service means that all 9-1-1 centers can receive, process, and dispatch "calls" in a dependable and repeatable manner. To accomplish this goal we must refresh our 9-1-1 Mapping Display hardware and software to be able to reliably map call locations. Mapping Display Systems are becoming more dependent on the infrastructure requiring greater processing speed and memory to promptly display the caller's location.***

**SHARED SERVICES/REGIONAL INITIATIVE (if applicable)**



The relationship of the initiative to the participating PSAPs:

N/A

Intended collaborative efforts:

N/A

Resource sharing:

N/A



How does the initiative impacts the operational or strategic plans of the participating agencies:

N/A

**CONSOLIDATION (Primary or Secondary) - (if applicable)**

How would a consolidation take place and provide improved service:

N/A

How should it be organized and staffed:

N/A



What services should it perform:

N/A

How should policies be made and changed:

N/A

How should it be funded:

N/A

What communication changes or improvements should be made in order to better support operations:

N/A



## BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.) Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

***See attached Vendor Quote***

***Equipment, Hardware, Software and Installation = \$51,054.00***

***Contingency – To cover price increases, unanticipated costs, potential CAD vendor support = \$4200.00***

***Total = \$55,254.00***

## EVALUATION

How will the project be evaluated and measured for achievement and success:

***Staff will test and evaluate functionality of the proposed system and continue to monitor its performance***



## FINANCIAL AND PROGRAMMATIC REPORT

### PROJECT PHASES

### SAMPLE ACTIVITIES

#### PHASE

#### SAMPLE ACTIVITIES

##### INITIATION

(Project approved by appropriate stakeholders)

- Project concept is documented
- Local Board or governing authority approval or endorsement is received
- PSAP grant application is filed
- Local budgets are obtained
- Appropriated grant funds are approved
- Budgetary estimates are obtained

##### DESIGN/PLANNING

(Project, system, or solution requirements are developed)

- Requirements are documented
- Components to be purchased are identified
- General design is documented

##### ACQUISITION

(Selected system or solution is procured)

- RFP (or other bid related processes) are drafted
- Proposals are evaluated
- Contract is signed
- Purchase orders are issued
- Quotes are obtained/grant funds draw down

##### IMPLEMENTATION

(Selected system or solution is configured and installed)

- Purchased components are delivered and installed
- Training is performed

##### TESTING/COMPLETION

(Selected system or solution is tested and put in production)

- Performance of system/solution is validated
- System/solution goes "live"



<b>Bill To</b>	<b>Ship To</b>	<b>Quotation</b>	<b>Page 1 of 1</b>
FRANKLIN POLICE DEPARTMENT 1018 PRETLOW ST	FRANKLIN POLICE DEPARTMENT	<b>Quotation #:</b>	<b>21675096</b>
FRANKLIN VA 23851		<b>Quotation Date:</b>	<b>08/20/14</b>
ATTN BRUCE EDWARDS		<b>Expiration Date:</b>	<b>09/19/14</b>
		<b>Client Reference:</b>	
		<b>Account Rep:</b>	

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
1	UCSC-C220-M3S	CISCO	CTO UCS C220 M3 SFF W/O CPU MEM HDD PCIE	2,860.00	2,860.00
1	CON-SNT-C220M3SF	CISCO	US ONLY NBD 8X5 SMARTNET UCS C220 M3 SFF; 60 MONTHS	1,315.00	1,315.00
2	UCS-CPU-E52630B	CISCO	2.60 GHZ E5-2630 V2/80W 6C/15MB CACHE/DDR3 1600MHZ	2,208.00	4,416.00
12	UCS-MR-1X162RY-A	CISCO	CTO 16GB DDR3 1600MHZ RDIMM PC3-12800 DU	698.00	8,376.00
1	UCS-RAID9271CV-8I	CISCO	MEGARAID 9271 WITH 2 X4 INTERNAL SAS PORTS/SUPERCAP	1,686.00	1,686.00
8	A03-D600GA2	CISCO	CTO 600GB 6GB SAS 10K RPM SFF HD HPLUG D	1,086.00	8,688.00
2	UCSC-PSU-650W	CISCO	CTO 650W POWER SUPPLY FOR C-SERIES RACK	630.00	1,260.00
2	CAB-9K12A-NA	CISCO	CTO PWR CORD 125VAC 13A NEMA 5-15 PLUG N	0.00	0.00
2	UCSC-HS-C220M3	CISCO	HEAT SINK FOR UCS C220 M3 RACK SERVER	0.00	0.00
1	UCSC-RAIL1	CISCO	CTO RAIL KIT FOR C220 RACK SVR	0.00	0.00
1	UCSC-PCIE-IRJ45	CISCO	CTO INTEL QUAD GBE ADPT	999.00	999.00
2	MSWS-12R2-ST2S	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS)	1,869.00	3,738.00
2	CON-ISV1-M12ST2S	CISCO	ISV 24X7 MS SUPPORT STD (2 CPU/2 VMS); 60 MONTHS	2,500.00	5,000.00
2	MSWS-12R2-ST2S-RM	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS) RECOVERY MEDIA	0.00	0.00
1				0.00	0.00
20	PROFESSIONAL SERVICES	EPLUS	PROFESSIONAL SERVICES FROM E+ TECH	225.00	4,500.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

**ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or [leasing@eplus.com](mailto:leasing@eplus.com) to receive a lease quote today.**

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

<b>Customer Acceptance</b>  Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	<b>To Place An Order , Please Contact:</b>  Sales: Kara Philpot Phone: Fax: 703-984-8456 email: <a href="mailto:kphilpot@eplus.com">kphilpot@eplus.com</a> Address: 13595 Dulles Technology Drive - Herndon, VA 20171 Note: Please call if you have any questions.	<b>SubTotal:</b> <b>\$42,838.00</b>
		<b>Est. Tax:</b> <b>TBD if Applicable</b>  <b>Freight:</b> <b>TBD</b>
This quotation is confidential for your internal use only. This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.		<b>Total:</b> <b>\$42,838.00</b>



<b>Bill To</b>	<b>Ship To</b>	<b>Quotation</b>	<b>Page 1 of 1</b>
FRANKLIN POLICE DEPARTMENT 1018 PRETLOW ST	FRANKLIN POLICE DEPARTMENT	<b>Quotation #:</b> 21684855	
FRANKLIN VA 23851		<b>Quotation Date:</b> 09/16/14	
ATTN BRUCE EDWARDS		<b>Expiration Date:</b> 10/16/14	
		<b>Client Reference:</b>	
		<b>Account Rep:</b> MARY BROOME	

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
2	7NQ-00287	MICROSOFT	GOV SQL SVR STD CORE ENG L/SA OLP 2LIC N	4,108.00	8,216.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

[ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or \[leasing@eplus.com\]\(mailto:leasing@eplus.com\) to receive a lease quote today.](#)

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

<b>Customer Acceptance</b>  Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	<b>To Place An Order , Please Contact:</b>  Sales: Kara Philpot Phone: 703-984-8114 Fax: 703-984-8456 email: <a href="mailto:kphilpot@eplus.com">kphilpot@eplus.com</a> Address: 13595 Dulles Technology Drive Herndon, VA 20171 Note: Please call if you have any questions.	<b>SubTotal:</b> \$8,216.00
		<b>Est. Tax:</b> TBD if Applicable  <b>Freight:</b> TBD
This quotation is confidential for your internal use only. This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.		<b>Total:</b> \$8,216.00

<b>Products Released</b>	<b>Lifecycle Start Date</b>	<b>Mainstream Support End</b>	<b>Extended Support</b>	<b>Service Pack Support End</b>	<b>Notes</b>
Microsoft Windows Server 2003 R2 Datacenter Edition (32-Bit x86)	3/5/2006	7/13/2010	7/14/2015	4/14/2009	
Microsoft Windows Server 2003 R2 Datacenter Edition with Service Pack 2	3/13/2007	Review Note	Review Note		Support ends 24 months after the next service pack releases or at the end of the product's
Microsoft Windows Server 2003 R2 Datacenter x64 Edition	3/5/2006	7/13/2010	7/14/2015	4/14/2009	
Microsoft Windows Server 2003 R2 Datacenter x64 Edition with Service Pack 2	3/13/2007	Review Note	Review Note		Support ends 24 months after the next service pack releases or at the end of the product's support lifecycle, whichever comes first. For
Microsoft Windows Server 2003 R2 Enterprise Edition (32-Bit x86)	3/5/2006	7/13/2010	7/14/2015	4/14/2009	
Microsoft Windows Server 2003 R2 Enterprise x64 Edition	3/5/2006	7/13/2010	7/14/2015	4/14/2009	
Microsoft Windows Server 2003 R2 Standard Edition (32-bit x86)	3/5/2006	7/13/2010	7/14/2015	4/14/2009	
Microsoft Windows Server 2003 R2 Standard Edition (32-bit x86)	3/5/2006	7/13/2010	7/14/2015	4/14/2009	



<b>Bill To</b>	<b>Ship To</b>	<b>Quotation</b>	<b>Page 1 of 3</b>
FRANKLIN POLICE DEPARTMENT 1018 PRETLOW ST	FRANKLIN POLICE DEPARTMENT	<b>Quotation #:</b> 21669613	
FRANKLIN VA 23851		<b>Quotation Date:</b> 08/05/14	
ATTN BRUCE EDWARDS		<b>Expiration Date:</b> 09/04/14	
		<b>Client Reference:</b>	
		<b>Account Rep:</b>	

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
1	UCSC-C220-M3S	CISCO	CTO UCS C220 M3 SFF W/O CPU MEM HDD PCIE	2,860.00	2,860.00
1	CON-SNT-C220M3SF	CISCO	US ONLY NBD 8X5 SMARTNET UCS C220 M3 SFF; 60 MONTHS	1,315.00	1,315.00
2	UCS-CPU-E52630B	CISCO	2.60 GHZ E5-2630 V2/80W 6C/15MB CACHE/DDR3 1600MHZ	2,208.00	4,416.00
12	UCS-MR-1X162RY-A	CISCO	CTO 16GB DDR3 1600MHZ RDIMM PC3-12800 DU	698.00	8,376.00
1	UCS-RAID9271CV-8I	CISCO	MEGARAID 9271 WITH 2 X4 INTERNAL SAS PORTS/SUPERCAP	1,686.00	1,686.00
8	A03-D600GA2	CISCO	CTO 600GB 6GB SAS 10K RPM SFF HD HPLUG D	1,086.00	8,688.00
2	UCSC-PSU-650W	CISCO	CTO 650W POWER SUPPLY FOR C-SERIES RACK	630.00	1,260.00
2	CAB-9K12A-NA	CISCO	CTO PWR CORD 125VAC 13A NEMA 5-15 PLUG N	0.00	0.00
2	UCSC-HS-C220M3	CISCO	HEAT SINK FOR UCS C220 M3 RACK SERVER	0.00	0.00
1	UCSC-RAIL1	CISCO	CTO RAIL KIT FOR C220 RACK SVR	0.00	0.00
1	UCSC-PCIE-IRJ45	CISCO	CTO INTEL QUAD GBE ADPT	999.00	999.00
4	MSWS-12R2-ST2S	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS)	1,869.00	7,476.00
4	CON-ISV1-M12ST2S	CISCO	ISV 24X7 MS SUPPORT STD (2 CPU/2 VMS); 60 MONTHS	2,500.00	10,000.00
4	MSWS-12R2-ST2S-RM	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS) RECOVERY MEDIA	0.00	0.00
1				0.00	0.00
1	UCSC-C220-M3S	CISCO	CTO UCS C220 M3 SFF W/O CPU MEM HDD PCIE	2,860.00	2,860.00
1	CON-SNT-C220M3SF	CISCO	US ONLY NBD 8X5 SMARTNET UCS C220 M3 SFF; 60 MONTHS	1,315.00	1,315.00
2	UCS-CPU-E52630B	CISCO	2.60 GHZ E5-2630 V2/80W 6C/15MB CACHE/DDR3 1600MHZ	2,208.00	4,416.00
12	UCS-MR-1X162RY-A	CISCO	CTO 16GB DDR3 1600MHZ RDIMM PC3-12800 DU	698.00	8,376.00
1	UCS-RAID9271CV-8I	CISCO	MEGARAID 9271 WITH 2 X4 INTERNAL SAS PORTS/SUPERCAP	1,686.00	1,686.00
8	A03-D600GA2	CISCO	CTO 600GB 6GB SAS 10K RPM SFF HD HPLUG D	1,086.00	8,688.00
2	UCSC-PSU-650W	CISCO	CTO 650W POWER SUPPLY FOR C-SERIES RACK	630.00	1,260.00
2	CAB-9K12A-NA	CISCO	CTO PWR CORD 125VAC 13A NEMA 5-15 PLUG N	0.00	0.00
2	UCSC-HS-C220M3	CISCO	HEAT SINK FOR UCS C220 M3 RACK SERVER	0.00	0.00
1	UCSC-RAIL1	CISCO	CTO RAIL KIT FOR C220 RACK SVR	0.00	0.00
1	UCSC-PCIE-IRJ45	CISCO	CTO INTEL QUAD GBE ADPT	999.00	999.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

**ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or [leasing@eplus.com](mailto:leasing@eplus.com) to receive a lease quote today.**

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

<b>Customer Acceptance</b>  Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	<b>To Place An Order , Please Contact:</b>  Sales: Kara Philpot Phone: 703-984-8114 Fax: 703-984-8456 email: <a href="mailto:kphilpot@eplus.com">kphilpot@eplus.com</a> Address: 13595 Dulles Technology Drive Herndon, VA 20171 Note: Please call if you have any questions.	<b>SubTotal:</b> \$113,325.00
		<b>Est. Tax:</b> TBD if Applicable  <b>Freight:</b> TBD
		<b>Total:</b> \$113,325.00

This quotation is confidential for your internal use only.  
 This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.



<b>Bill To</b>	<b>Ship To</b>	<b>Quotation</b>	<b>Page 2 of 3</b>
FRANKLIN POLICE DEPARTMENT 1018 PRETLOW ST	FRANKLIN POLICE DEPARTMENT	<b>Quotation #:</b> 21669613	
FRANKLIN VA 23851		<b>Quotation Date:</b> 08/05/14	
ATTN BRUCE EDWARDS		<b>Expiration Date:</b> 09/04/14	
		<b>Client Reference:</b>	
		<b>Account Rep:</b>	

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
1				0.00	0.00
1	WS-C3560CG-8TC-S	CISCO	CAT 3560C SWCH 8 GE 2 X DUAL UPLINK IP B	1,495.00	1,495.00
1	CON-SNT-WSC356CC	CISCO	SMARTNET 8X5XNBD CAT 3560C SWCH 8 GE; 12 MONTHS	102.00	102.00
1	CAB-AC	CISCO	AC PWR CORD NORTH AMERICA-C13 NEMA 5-15P 2.1M	0.00	0.00
1	PI-MSE-PRMO-INSRT	CISCO	INSERT, PACKOUT - PI-MSE	0.00	0.00
1	RCKMNT-19-CMPCT=	CISCO	19IN RM CAT 3560 2960 ME3400 COMPACT SWT	75.00	75.00
1				0.00	0.00
1	ASA5505-UL-BUN-K9	CISCO	CISCO ASA5505 UL BDL CHAS S/W UL 3DES/AE	995.00	995.00
1	CON-SNT-AS5ULBK9	CISCO	SMARTNET 8X5XNBD SVC ASA5505-UL-BUN-K9; 12 MONTHS	119.00	119.00
1	SF-ASA5505-9.0-K8	CISCO	ASA 9.0 SOFTWARE IMAGE FOR 5505	0.00	0.00
1	ASA5505-SEC-PL	CISCO	ASA 5505 SEC PLUS LIC HA-DMZ VLAN TRUNK MORE CONN	700.00	700.00
1	ASA-AC-E-5505	CISCO	ANYCONNECT ESS VPN LIC-ASA 5505 25U	100.00	100.00
1	ASA-AC-M-5505	CISCO	ANYCONNECT MOBILE - ASA 5505 (REQ. ESSENTIALS OR PREMIUM)	100.00	100.00
1	CAB-AC-C5	CISCO	AC POWER CORD, TYPE C5, US	0.00	0.00
1	ASA5500-ENCR-K9	CISCO	ASA 5500 STRONG ENCRYPT LIC 3DES AES	0.00	0.00
1	ASA5505-PWR-AC	CISCO	ASA 5505 SPARE AC POWER SUPPLY ADAPTER	0.00	0.00
1	ASA5505-SW-UL	CISCO	CISCO ASA 5505 UNLIMITED USER S/W LIC FA	0.00	0.00
1	ASA-ANYCONN-CSD-K9	CISCO	ASA 5500 ANYCONNECT CLIENT + CISCO SECURITY DESKTOP SOFTWARE	0.00	0.00
1				0.00	0.00
1	UCSC-C220-M3S	CISCO	CTO UCS C220 M3 SFF W/O CPU MEM HDD PCIE	2,860.00	2,860.00
1	CON-SNT-C220M3SF	CISCO	US ONLY NBD 8X5 SMARTNET UCS C220 M3 SFF; 60 MONTHS	1,315.00	1,315.00
2	UCS-CPU-E52630B	CISCO	2.60 GHZ E5-2630 V2/80W 6C/15MB CACHE/DDR3 1600MHZ	2,208.00	4,416.00
6	UCS-MR-1X162RY-A	CISCO	CTO 16GB DDR3 1600MHZ RDIMM PC3-12800 DU	698.00	4,188.00
1	UCS-RAID9271CV-8I	CISCO	MEGARAID 9271 WITH 2 X4 INTERNAL SAS PORTS/SUPERCAP	1,686.00	1,686.00
5	A03-D1TBSATA	CISCO	CTO 1TB 6GB SATA 7.2K RPM SFF HPLUG/DRIV	974.00	4,870.00
2	UCSC-PSU-650W	CISCO	CTO 650W POWER SUPPLY FOR C-SERIES RACK	630.00	1,260.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

**ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or [leasing@eplus.com](mailto:leasing@eplus.com) to receive a lease quote today.**

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

<b>Customer Acceptance</b> Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	<b>To Place An Order , Please Contact:</b> Sales: Kara Philpot Phone: 703-984-8114 Fax: 703-984-8456 email: <a href="mailto:kphilpot@eplus.com">kphilpot@eplus.com</a> Address: 13595 Dulles Technology Drive Herndon, VA 20171 Note: Please call if you have any questions.	<b>SubTotal:</b> \$113,325.00
		<b>Est. Tax:</b> TBD if Applicable <b>Freight:</b> TBD
		<b>Total:</b> \$113,325.00

This quotation is confidential for your internal use only.  
 This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.



<b>Bill To</b>	<b>Ship To</b>	<b>Quotation</b>	<b>Page 3 of 3</b>
FRANKLIN POLICE DEPARTMENT 1018 PRETLOW ST	FRANKLIN POLICE DEPARTMENT	<b>Quotation #:</b>	<b>21669613</b>
FRANKLIN VA 23851		<b>Quotation Date:</b>	<b>08/05/14</b>
ATTN BRUCE EDWARDS		<b>Expiration Date:</b>	<b>09/04/14</b>
		<b>Client Reference:</b>	
		<b>Account Rep:</b>	

Qty	Part Number	MFG Name	Description	Unit Price	Extended Price
2	CAB-9K12A-NA	CISCO	CTO PWR CORD 125VAC 13A NEMA 5-15 PLUG N	0.00	0.00
3	N20-BBLKD	CISCO	CTO UCS 2.5IN HDD BLANKING PANEL	0.00	0.00
1	UCS-M3-V2-LBL	CISCO	CISCO M3 - V2 CPU ASSET TAB ID LABEL (AUTO-EXPAND)	0.00	0.00
2	UCSC-HS-C220M3	CISCO	HEAT SINK FOR UCS C220 M3 RACK SERVER	0.00	0.00
1	UCSC-RAIL1	CISCO	CTO RAIL KIT FOR C220 RACK SVR	0.00	0.00
1	UCSC-PCIE-IRJ45	CISCO	CTO INTEL QUAD GBE ADPT	999.00	999.00
1	MSWS-12R2-ST2S	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS)	1,869.00	1,869.00
1	CON-ISV1-M12ST2S	CISCO	ISV 24X7 MS SUPPORT STD (2 CPU/2 VMS);12 MONTHS	500.00	500.00
1	MSWS-12R2-ST2S-RM	CISCO	WINDOWS SERVER 2012 R2 STANDARD (2 CPU/2 VMS) RECOVERY MEDIA	0.00	0.00
1				0.00	0.00
40	PROFESSIONAL SERVICES	EPLUS	PROFESSIONAL SERVICES FROM E+ TECH	225.00	9,000.00

By placing an order with ePlus for products or services you agree to comply with the Terms and Conditions for Purchasing Products and Services located at <http://www.eplus.com/terms-and-conditions/Pages/Products-Services-Terms-and-Conditions.aspx> (the "Order Terms"). Unless there is a separate written agreement signed on behalf of both you and ePlus by a duly authorized officer, the Order Terms shall be the only terms and conditions applicable to transactions between you and ePlus, and no additional or contrary terms referenced in a purchase order, document, or electronic communication shall apply. In no event shall ePlus performance under a purchase order be deemed to constitute acceptance of any terms and conditions set forth therein.

[ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or \[leasing@eplus.com\]\(mailto:leasing@eplus.com\) to receive a lease quote today.](#)

Thank you for your inquiry. Please note the following about this quotation: It will expire on the date stated above. Unless freight amount is indicated, or is zero, freight will be added to the invoice. Unless Bill-To company is exempt from Sales Tax, it will be added to the invoice. Extended Warranties and Professional Services are available.

<b>Customer Acceptance</b> Signature: _____ Date: _____ Name: _____ PO #: _____ Title: _____ Ship VIA: _____	<b>To Place An Order , Please Contact:</b> Sales: Kara Philpot Phone: 703-984-8114 Fax: 703-984-8456 email: <a href="mailto:kphilpot@eplus.com">kphilpot@eplus.com</a> Address: 13595 Dulles Technology Drive Herndon, VA 20171 Note: Please call if you have any questions.	<b>SubTotal:</b> \$113,325.00
		<b>Est. Tax:</b> TBD if Applicable <b>Freight:</b> TBD
		<b>Total:</b> \$113,325.00

This quotation is confidential for your internal use only.  
 This is a solicitation for an offer and is subject to credit approval. No contract is formed unless a purchase order or other offer is received and accepted by our office. If you accept this quotation with the intent to have your chosen leasing company to pay the costs directly, please note that if the Lessor does not pay ePlus for any reason, you will be responsible for payment to ePlus.

# MEMORANDUM OF UNDERSTANDING

BETWEEN

Southampton County Sheriff's Office

And

City of Franklin Police Department

This is an agreement between the Southampton County Sheriff's Office, located at 22336 Main Street, Courtland, Virginia, hereinafter referred to as Southampton, and the City of Franklin Police Department, located at 1018 Pretlow Street, Franklin, Virginia, hereinafter referred to as Franklin.

The purpose of the MOU is to clearly identify the roles and responsibilities of each of the parties and the scope of the agreement. The scope of this MOU shall pertain to the grant application submitted the Virginia E-911 Services Board for fiscal year 2015-2016. Nothing within this agreement shall be construed to limit the legal authority of either department, or their ability to act independently. This MOU shall only be in force if the grant application is approved and funding made available for the project. The grant funding will provide a computer interface between Southampton and Franklin's dispatch centers, known as a CAD to CAD interface. CAD is an acronym for Computer Aided Dispatch software.

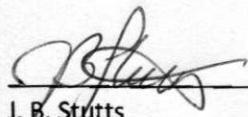
Southampton shall act as the fiscal agent for the project and shall conduct all activities in accordance with the guidelines established by the Virginia E-911 Services Board. Both Southampton and Franklin agree to make all good faith efforts to establish the necessary directives to complete the goals of the project, if the grant application is approved and funding is made available.

This MOU shall remain in effect throughout the life of the grant and will automatically continue in force unless terminated by either party for just cause.

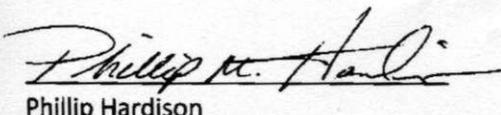
It is the intention of Southampton and Franklin to utilize the funding from any grant proceeds to accomplish the goals as set forth in the grant application.

Dated: August 20, 2014

Approved by:



J. B. Stutts  
Sheriff  
Southampton County

 02 Sept 2014

Phillip Hardison  
Police Chief  
City of Franklin

## Southern Software CAD/DE Data Sharing

Each agency must be utilizing Southern Software CAD or Dispatch Essentials software.

Requires a network connection via VPN or other means so that each agency's server where the CAD Server Service (CSS) resides can open a TCP socket connection to the primary agency CSS. While the amount of data transmitted is relatively small, at least a 512 Kb/s connection is required for reasonable transmission speeds. More is of course always better.

The data sharing was originally designed to facilitate the transmittal of information from a primary PSAP to a secondary one. Therefore, one agency must act as the primary node while the others as secondary.

Once these agencies are joined together, CAD/DE upgrades must be coordinated between the agencies involved to ensure that each agency stays on the same version of CAD/DE to minimize service disruptions.

All data sent between each CSS is encrypted before being sent to the destination agencies.

The following information may be shared between agencies:

- Active Call For Service (CFS) List – Each agency can determine what Call Types are shared as well as what agencies can see their list. This list is visible on the CAD/DE main screen.
- Active Bolo List – Each agency can share per Bolo which ones are shared as well as what agencies can see their list. This is only visible as a part of the normal BOLO lookup for Person/Vehicle information.
- Visible Unit List – Each agency can determine which units as well as separately their current location and status notes are shared and which agencies can see their list. This list is visible on the CAD/DE main screen.
- Chat – If users have rights to chat in their own CAD/DE system you will have rights to chat with other agencies as well.
- ALI Transfer – Users with permissions in their own CAD/DE system can transfer ALI received ALI information to connected agencies with a brief note as well.
- CFS Transfer – Users with permissions in their own CAD/DE system can transfer Active CFS information to connected agencies with a brief note.
  - The base information will be transferred but the own agencies Geo and Landmark lookups will be performed automatically based on the transferring agency address if they copy this info to create a new CFS.
  - Users will be presented with the other agencies Call Type but will have to choose their agency specific call type if they copy this info to create a new CFS.

Each agency has their own settings for:

- Clearing the respective Active CFS, BOLO, and Visible unit information if the connection to the agency is severed.
- Notifying the transferring user if the transferred data cannot be delivered
- Notifying the transferring user that the data has been received by the target user.
- Notifying the transferring user when the target user performs a positive action using the transferred data.
- Listing Other Agencies connected and what information to share and how this shared data interacts with their existing agency data in CAD, MDS, and MDIS where appropriate.



SOUTHERN SOFTWARE, INC.  
an employee-owned company

**CONFIDENTIAL**

## **Southampton Sheriff's Office, VA**

### **Proposals**

June 12, 2014

Total CAD	\$68,508.00
Total RMS & JMS	\$73,709.00
Total Mobile Data Information System (MDIS)	\$32,465.00
<b>TOTAL</b>	<b>\$174,682.00</b>

### **Options:**

Year 2 Annual Support	\$26,190.00
Total Including 2nd Year Support:	<b>\$200,872.00</b>
Year 3 Annual Support	\$26,190.00
Total Including 2nd and 3rd Years Support:	<b>\$227,062.00</b>

### ***Contact information for Public Safety Representative:***

**Steve Libera**  
**Southern Software**  
**150 Perry Drive**  
**Southern Pines, NC 28387**

**Business:** 800.842.8190  
**Mobile:** 828.291.9147  
**Fax:** 910.695.0251  
**E-Mail:** [slibera@southernsoftware.com](mailto:slibera@southernsoftware.com)



**CONFIDENTIAL**

**Agency:** Southampton Sheriff's Office, VA

**Contact:** Jerry Smith

**Date:** 6/12/2014

<b>CAD SOFTWARE</b>		<b>Qty</b>
CAD - Full Positions		2
CAD - Additional Admin Positions		1
Preliminary CAD Build		1
Wireless Messaging (CAD Paging with 5 Paging Connectors)		1
<b>Total Software:</b>		<b>\$52,500.00</b>
<b>Discount:</b>		<b>\$9,600.00</b>
<b>Total Software After Discount:</b>		<b>\$42,900.00</b>

<b>PROJECT MANAGEMENT</b>	
<b>Project Management Fee</b> - including Installation, Training and Project Management	
<b>Total Project Management:</b>	<b>\$14,808.00</b>

<b>YEARLY SUPPORT/SUBSCRIPTIONS</b>		
CAD	24/7 SUPPORT	1
CAD Wireless Messaging	24/7 SUPPORT	1
PSAware (up to 5 Devices)	Annual Subscription	1
<b>Total Support:</b>		<b>\$10,800.00</b>

<b>TOTAL INVESTMENT</b> (STATE TAX AND SHIPPING NOT INCLUDED)	<b>\$68,508.00</b>
---	--------------------

<b>OPTION:</b>		
CAD	24/7 SUPPORT	Year 2
CAD Wireless Messaging	24/7 SUPPORT	Year 2
PSAware (up to 5 Devices)	Annual Subscription	Year 2
<b>Total Support:</b>		<b>\$10,800.00</b>
<b>TOTAL INVESTMENT WITH ADDITIONAL YEAR SUPPORT</b>		<b>\$79,308.00</b>

<b>OPTION:</b>		
CAD	24/7 SUPPORT	Year 3
CAD Wireless Messaging	24/7 SUPPORT	Year 3
PSAware (up to 5 Devices)	Annual Subscription	Year 3
<b>Total Support:</b>		<b>\$10,800.00</b>
<b>TOTAL INVESTMENT WITH 2 ADDITIONAL YEARS SUPPORT</b>		<b>\$90,108.00</b>

NOTE: MICROSOFT® SQL SERVER 2008™ R2 IS REQUIRED.

NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING (WITH EXCEPTION OF INITIAL BUILD WHICH INCLUDES MSAG, ESN, INTERSECTIONS AND ADDRESSES THAT ARE PROVIDED TO US IN NENA STANDARD FORMAT AS APPLICABLE. NOTE: DISPATCH ZONES AND LANDMARKS WILL BE VIEWED ON A CASE BY CASE BASIS DEPENDING ON THEIR FORMAT.)

**Proposal of software is valid for (60) days from date of proposal.**

**Proposal of hardware is valid for (30) days from date of proposal.**

**CAD Software includes (30) days of free support, including all updates.**

**Management fees include training, installation, and project management.**

**Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.**



**CONFIDENTIAL**

**Agency:** Southampton Sheriff's Office, VA  
**Contact:** Jerry Smith  
**Date:** 6/12/2014

**RECORDS MANAGEMENT SYSTEM (RMS) FOR SHERIFF'S OFFICES Qty**

<b>RMS Base with 1 License</b>	SHERIFF RECORDS MANAGEMENT SOFTWARE INCLUDES: INCIDENT, ARREST AND CITATION REPORTING IN ACCORDANCE WITH STATE SPECIFICATIONS.	1
<b>RMS Additional Licenses</b>	ADDITIONAL RMS LICENSE(S) (CONCURRENT LICENSING - FOR WORKSTATIONS OR LAPTOPS ON NETWORK EITHER HARDWIRED OR THROUGH VPN CONNECTION)	9
<b>Data Sharing System</b>	DATA SHARING SYSTEM (WEB BASED)	FREE

**QUARTERMASTER Qty**

<b>Quartermaster with 3 Licenses</b>	STAND ALONE QUARTERMASTER (CONCURRENT LICENSES)	1
--------------------------------------	---	---

**JAIL MANAGEMENT SYSTEM (JMS) Qty**

<b>JMS Base - Includes one License</b>	JAIL MANAGEMENT SOFTWARE - INCLUDES INMATE BOOKING, INMATE MANAGEMENT, COMMISSARY MANAGEMENT, INMATE REPORTS, AND JAIL REPORTS	1
<b>JMS Additional Licenses</b>	ADDITIONAL JMS LICENSE(S) (CONCURRENT LICENSING)	5
<b>Biometric Scanning Software</b>	BIOMETRIC SCANNING SOFTWARE	1
<b>Biometric Scanners</b>	BIOMETRIC FINGERPRINT SCANNERS	1

**Total Software: \$52,860.00**  
**Discount: \$10,047.00**  
**Total Software After Discount: \$42,813.00**

**PROJECT MANAGEMENT**

**Project Management Fee** INSTALLATION, TRAINING AND A PROJECT MANAGER.  
 TRAINING INCLUDES 1 SESSION OF ADMIN TRAINING EACH FOR RMS AND JMS (UP TO 5 PEOPLE), 5 SESSIONS OF USER TRAINING FOR RMS (UP TO 10 PEOPLE PER SESSION) AND 1 SESSION OF USER TRAINING FOR JMS (UP TO 10 PEOPLE PER SESSION). IF ADDITIONAL SESSIONS OF TRAINING ARE REQUIRED PLEASE REQUEST AN UPDATED PROPOSAL.

**Total Project Management: \$20,546.00**

**YEARLY SUPPORT**

<b>RMS Support</b>	8:30-5, M-F RMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>1 YEAR</b>
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL RMS LICENSE(S)	<b>1 YEAR</b>
<b>Quartermaster</b>	8:30-5, M-F SUPPORT FOR QUARTERMASTER	<b>1 YEAR</b>
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL QUARTERMASTER LICENSE(S)	<b>1 YEAR</b>

Yearly Support (cont.)

<b>JMS Support</b>	8:30-5, M-F JMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>1 YEAR</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL JMS LICENSE(S)	<b>1 YEAR</b>	
<b>Biometric Scanning Software Support</b>	8:30-5, M-F SUPPORT FOR BIOMETRIC SCANNING SOFTWARE	<b>1 YEAR</b>	
			<b>Total Support: \$10,350.00</b>

**TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$73,709.00**

**YEARLY SUPPORT OPTION**

<b>RMS Support</b>	8:30-5, M-F RMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>YEAR 2</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL RMS LICENSE(S)	<b>YEAR 2</b>	
<b>Quartermaster</b>	8:30-5, M-F SUPPORT FOR QUARTERMASTER	<b>YEAR 2</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL QUARTERMASTER LICENSE(S)	<b>YEAR 2</b>	
<b>JMS Support</b>	8:30-5, M-F JMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>YEAR 2</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL JMS LICENSE(S)	<b>YEAR 2</b>	
<b>Biometric Scanning Software Support</b>	8:30-5, M-F SUPPORT FOR BIOMETRIC SCANNING SOFTWARE	<b>YEAR 2</b>	
			<b>Total Support: \$10,350.00</b>

**TOTAL INVESTMENT WITH ADDITIONAL YEAR SUPPORT \$84,059.00**

**YEARLY SUPPORT OPTION**

<b>RMS Support</b>	8:30-5, M-F RMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>YEAR 3</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL RMS LICENSE(S)	<b>YEAR 3</b>	
<b>Quartermaster</b>	8:30-5, M-F SUPPORT FOR QUARTERMASTER	<b>YEAR 3</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL QUARTERMASTER LICENSE(S)	<b>YEAR 3</b>	
<b>JMS Support</b>	8:30-5, M-F JMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	<b>YEAR 3</b>	
<b>Additional Licenses</b>	SUPPORT FOR ADDITIONAL JMS LICENSE(S)	<b>YEAR 3</b>	
<b>Biometric Scanning Software Support</b>	8:30-5, M-F SUPPORT FOR BIOMETRIC SCANNING SOFTWARE	<b>YEAR 3</b>	
			<b>Total Support: \$10,350.00</b>

**TOTAL INVESTMENT WITH 2 ADDITIONAL YEARS SUPPORT \$94,409.00**

**NOTE: MICROSOFT® SQL SERVER 2008 R2™ IS REQUIRED.**

**NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING**

**Proposal of software is valid for (60) days from date of proposal.**

**Proposal of hardware is valid for (30) days from date of proposal.**

**Southern Software's RMS includes (30) days of free support, including all updates.**

**Management fees include training, installation, and project management.**

**Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.**



**Agency:** Southampton Sheriff's Office, VA  
**Contact:** Jerry Smith  
**Date:** 6/12/2014

<b>MOBILE DATA INFORMATION SYSTEM (MDIS)</b>		<b>Qty</b>	
MDIS Server Software		1	
MDIS Interface for NCIC		1	
MDIS License with AVL	<i>(Concurrent Licenses; Assumes 20 Installed)</i>	8	
MDIS License (in house)	<i>Concurrent</i>	1	FREE
GPS Units for AVL		20	
		<b>Total Software:</b>	<b>\$27,495.00</b>
		<b>Discount:</b>	<b>\$7,799.00</b>
		<b>Total Software After Discount:</b>	<b>\$19,696.00</b>

<b>PROJECT MANAGEMENT</b>	
<b>Project Management Fee</b> - including Installation, Training and Project Management	
	<b>Total Project Management: \$7,729.00</b>

<b>YEARLY SUPPORT</b>			
MDIS Support	24/7	1	YEAR
MDIS Interface for NCIC Support	24/7	1	YEAR
		<b>Total Support:</b>	<b>\$5,040.00</b>

<b>TOTAL INVESTMENT</b> (STATE TAX AND SHIPPING NOT INCLUDED)	<b>\$32,465.00</b>
---	--------------------

<b>YEARLY SUPPORT OPTION</b>			
MDIS Support	24/7	2	YEAR
MDIS Interface for NCIC Support	24/7	2	YEAR
		<b>Total Support:</b>	<b>\$5,040.00</b>

<b>TOTAL INVESTMENT WITH ADDITIONAL YEAR SUPPORT</b>	<b>\$37,505.00</b>
--	--------------------

<b>YEARLY SUPPORT OPTION</b>			
MDIS Support	24/7	3	YEAR
MDIS Interface for NCIC Support	24/7	3	YEAR
		<b>Total Support:</b>	<b>\$5,040.00</b>

<b>TOTAL INVESTMENT WITH 2 ADDITIONAL YEARS SUPPORT</b>	<b>\$42,545.00</b>
---	--------------------

SQL Server 2008 and a backup system will be required.

**Wireless modems ("Air Cards") are required for each mobile unit (providers include Southern Linc, Sprint, Nextel, Verizon, Alltel, US Cellular, etc.). Wireless service plans are required for each wireless modem and are provided by Agency. ( \$35-75/month/user typical)**

**Cisco ASA 5505 Router may be required the State. (Approximate cost - \$ 500 - to be provided and configured by the Agency)**

**A VPN Router in addition to the Cisco ASA 5505 Router is required to secure access to the mobile units if RMS is being run in addition to MDIS (NetMotion preferred). (All connections and fees to Agency LAN including hardware provided by Agency. 100MB Ethernet LAN Required.)**

**Agency must configure all networking for mobile and CAD workstations to ping servers before installation begins. Use a static IP for private address.**

**Secure High Speed Internet Access (VPN, Remote Desktop, etc) to servers for support provided by Agency.**

**All connections and fees to State NCIC including hardware provided by Agency. TCP/IP Interface Required.**

**Hardware Specifications are located at [www.southernsoftware.com](http://www.southernsoftware.com)**

**Proposal of software is valid for (60) days from date of proposal.**

**Proposal of hardware is valid for (30) days from date of proposal.**

**Management fees include training, installation, and project management.**

## VZW Data Package Requirements

The Data Packages are eligible for monthly access fee discounts and promotions, when available\*  
Data for Feature Phones and Smartphones

Monthly Access Per Line when added to an eligible voice plan	Data Allowance	Rate After Allowance	Optional Business Email Feature Compatible with server based email solutions
N/A	-0-	\$1.99 per MB	N/A
<b>\$10.00</b>	75 MB	\$10.00 per each additional 75 MB of usage	N/A
<del>\$30.00*</del> <b>\$24.00</b>	2 GB**	\$10.00 per each additional GB of usage	\$15.00

Notes: Current coverage details can be found at [www.verizonwireless.com](http://www.verizonwireless.com). See attached Calling Plan and Feature Details for important information about calling plans, features and options. NationalAccess Roaming will be charged at \$0.002 per KB (Canada) and \$0.005 per KB (Mexico). \*The \$30.00/2GB data package is eligible for monthly access fee discounts when combined with select Business calling plans. \*\*Smartphone Subscribers require a data package with a minimum allowance of 2GB. Personal Email Feature is included with all data packages contained herein.

## Mobile Broadband Data Plans

Mobile Broadband Pricing for Tablets, Netbooks, 4G LTE Modems, 3G & 4G LTE Dedicated Mobile Hotspots

Monthly Access Fee	<b>\$30.00*</b> †	<b>\$39.99</b>
Monthly Allowance	2GB	Unlimited
Per GB Rate After Allowance	\$10.00 per each additional GB of usage	
NationalAccess Roaming	\$0.002 per KB(Canada)/ \$0.005 per KB (Mexico)	
Per Minute Rate††	\$0.25 per minute	
Domestic Long Distance	Included	

Notes: Current coverage details can be found at [www.verizonwireless.com](http://www.verizonwireless.com). See attached Calling Plan and Feature Details for important information about calling plans, features and options. 4G and 3G Mobile Broadband coverage details can be found at [www.verizonwireless.com](http://www.verizonwireless.com). 4G service requires 4G equipment and 4G coverage. \*The \$30.00/2GB plan is not eligible for monthly access fee discounts. †The \$30.00 2GB plan is not available with 4G LTE modems (USB and embedded Notebooks, and is not available with 3G and 4G LTE Dedicated Mobile Hotspots. ††Per Minute Rate applies to voice calls, IS-95 and other non-NationalAccess data usage in the United States.

## WSCA Nationwide Global Email for Government Calling Plans

Unlimited National Mobile to Mobile and Night & Weekend Minutes  
No Domestic Roaming or Long Distance Charges  
Unlimited Data Allowance for Global Email & Domestic Messaging

Monthly Anytime Minutes	Monthly Access Fee Non-Shared Minutes	Monthly Access Fee Shared Minutes	Friends & Family (Up to 10 numbers)	Per-Minute Rate After Allowance
	No Additional Discounts Apply			
400	<b>\$64.79</b>	<b>\$66.66</b>	Included*	\$0.25
600	<b>\$76.99</b>	<b>\$78.87</b>		
1000	<b>\$88.26</b>	<b>\$90.14</b>		
National Access Roaming	\$0.002 per Kilobyte			
Unlimited Push to Talk	\$2.00			

Notes: Current coverage details can be found at [www.verizonwireless.com](http://www.verizonwireless.com). The Unlimited Data allowance applies in the United States, Canada, Mexico, and the rest of the world where coverage is available. See attached Calling Plan and Feature Details for important information about calling plans, features and options. These plans are not eligible for discounts on month to month activations. \*Friends & Family eligibility varies on selected calling plan.