

FY14

PSAP GRANT PROGRAM APPLICATION



VIRGINIA INFORMATION
TECHNOLOGIES AGENCY
Integrated Services Division



FY14 PSAP GRANT PROGRAM APPLICATION

HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA's Integrated Services Program's website

(<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to the PSAP Grant Manager, Lisa Nicholson, at lisa.nicholson@vita.virginia.gov. Any supporting documentation must also be submitted along with the application, including mandatory budgets for projects (if applicable).

After submission, the PSAP Grant Manager will assign a Grant ID and send an e-mail notification to the project contact e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY14 PSAP Grant Application Cycle starts July 1, 2012 and concludes on October 31, 2012 at 5:00 pm.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



FY14 PSAP GRANT APPLICATION

PROJECT TITLE

REPLACEMENT OF THE WIRELESS E-911 MARRS VESTA STANDARD SYSTEM

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Sussex County
 CONTACT TITLE: Communication Officer
 CONTACT FIRST NAME: Gwendolyn
 CONTACT LAST NAME: Maxwell
 ADDRESS 1: 20212 Thornton Square
 ADDRESS 2: P.O. Box 1396
 CITY: Sussex, Virginia
 ZIP CODE: 23890
 CONTACT EMAIL: sgtmaxwell@rcn.com
 CONTACT PHONE NUMBER: 434 246-5361 ext.240
 CONTACT MOBILE NUMBER: 804 712-1908
 CONTACT FAX NUMBER: 434 246-5714
 REGIONAL COORDINATOR: Lyle Hornbaker

HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

SUSSEX COUNTY

GRANT TYPE

- Individual PSAP
- Consolidation
- Regional Initiative
- Secondary Consolidation



GRANT PROGRAM TYPE

Continuity and Consolidation

Enhancement

TIER

Out of Service

Non-Vendor Supported*

Technically Outdated*

Strengthen

Not Applicable

If technically outdated or non-vendor supported, application MUST include age and/or version of hardware/software.

VERSION: Marris Vesta Standard System # YEARS of HARDWARE/SOFTWARE: 9 yrs

PROJECT FOCUS System Upgrade

FINANCIAL DATA

Amount Requested: \$ 150,000.00

Total Project Cost: \$ 149,999.93

STATEMENT OF NEED

Sussex County has been notified by our Verizon representative that our E-911 Maars products (Plant Vesta) will no longer be supported or manufactured after September 1, 2011. Our system will be outdated and non vendor supported when the FY 13 grant year begins. Due to the rapid change in technology it is imperative that Sussex County replace its Maars Vesta Standard System, as we have begun to experience hardware/software failure. It is of the utmost importance that our citizens here in Sussex County and those passing through continue to have reliable E-911 services. Because of budget crises of these past few years there are no funds available, therefore we are seeking aid from the Wireless Service Board.



Describe how the grant will be maintained and supported in the future, if applicable.

The preliminary equipment quote provided by Verizon includes 5 years of maintenance. Sussex county will budget maintenance beyond 5 years.

COMPREHENSIVE PROJECT DESCRIPTION

Provide a thorough, concise, and complete description of the project, including an outline of the goals and objectives, implementation strategy, and a work plan.

The proposed system will replace an aging system with new equipment sized appropriately for the communication center needs. It will also support expansion in the future for conventional E-911 dispatch, if needed, and can be used to implement future NG911 capabilities, if needed.

Verizon will be working with us to make sure that we can continue operation during the installation and testing.



FOR CONTINUITY AND CONSOLIDATION OR ENHANCEMENT PROJECTS:

PROJECT TIMELINE – Select each applicable phase of the project and indicate the estimated completion date. Sample activities for each phase can be found in the PSAP Grant Program Guidelines as well as on the addendum to this form.

PROJECT PHASE	ESTIMATED COMPLETION DATE
<input type="checkbox"/> INITIATION (Project approved by appropriate stakeholders)	<u>07/18/2013</u>
<input type="checkbox"/> DESIGN/PLANNING (Project, system, or solution requirements are developed)	11/18/2013
<input type="checkbox"/> ACQUISITION (Selected system or solution is procured)	05/18/2014
<input type="checkbox"/> IMPLEMENTATION (Selected system or solution is configured and installed)	11/18/2014
<input type="checkbox"/> TESTING/COMPLETION (Selected system or solution is tested and put in production)	01/18/2015

Identify the longevity or sustainability of the project.

Sussex County anticipates that the new system upgrade will be better than our current. It is unknown how long the workstations will be operable. We will attempt to achieve maximum longevity by manufacturer's recommendations.



Describe how this project supports the Virginia Statewide Comprehensive 9-1-1 Plan.

Our new system will allow Sussex County E-911 communications center to provide the highest level of consistent service to the citizens in and out of Sussex County. In addition the new equipment will ensure that we are currently utilizing a state of the art program that will support future advances and Next Generation 911 capabilities.

REGIONAL INITIATIVE (if applicable)

The relationship of the initiative to the participating PSAPs:

[Click here to enter text](#)

Intended collaborative efforts:

[Click here to enter text](#)



Resource sharing:

[Click here to enter text](#)

How does the initiative impacts the operational or strategic plans of the participating agencies:

[Click here to enter text](#)

CONSOLIDATION (Primary or Secondary) - (if applicable)

How would a consolidation take place and provide improved service:

[Click here to enter text](#)

How should it be organized and staffed:

[Click here to enter text](#)



What services should it perform:

[Click here to enter text](#)

How should policies be made and changed:

[Click here to enter text](#)

How should it be funded:

[Click here to enter text](#)

What communication changes or improvements should be made in order to better support operations:

[Click here to enter text](#)



BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. (NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment.) Briefly explain the reason for each requested budget item and provide the basis for its cost:

Attached is the total price of this project, which includes the breakdown of cost.

EVALUATION

How will the project be evaluated and measured for achievement and success:

This project will be deemed a success when end users can demonstrate ability to use the new equipment, the amount of improvement in location and provision of emergency services, and because the most important equipment in PSAP will be under warranty.



FINANCIAL AND PROGRAMMATIC REPORT

PROJECT PHASES

SAMPLE ACTIVITIES

PHASE

SAMPLE ACTIVITIES

INITIATION

(Project approved by appropriate stakeholders)

- Project concept is documented
- Local Board or governing authority approval or endorsement is received
- PSAP grant application is filed
- Local budgets are obtained
- Appropriated grant funds are approved
- Budgetary estimates are obtained

DESIGN/PLANNING

(Project, system, or solution requirements are developed)

- Requirements are documented
- Components to be purchased are identified
- General design is documented

ACQUISITION

(Selected system or solution is procured)

- RFP (or other bid related processes) are drafted
- Proposals are evaluated
- Contract is signed
- Purchase orders are issued
- Quotes are obtained/grant funds draw down

IMPLEMENTATION

(Selected system or solution is configured and installed)

- Purchased components are delivered and installed
- Training is performed

TESTING/COMPLETION

(Selected system or solution is tested and put in production)

- Performance of system/solution is validated
- System/solution goes "live"



Quote Header: Quote Level Title/Description:

<u>Account Manager</u>	<u>Customer Name</u>	<u>Quote #</u>	<u>Revision</u>
THOMAS GRIFFITH	SUSSEX COUNTY - VA 911	1-8H0000	3

(571) 248-4034

<u>SE</u>	<u>Primary Transport Service</u>	<u>Currency</u>	<u>Quote Date</u>
AINSWORTH SEWELL		USD	04/26/2012

Equipment & Services by Site:

Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity: Verizon Select Services Inc
Verizon Country: USA

Site Address:
 E911 COUNTY OF SUSSEX
 20212 THORTON SQUARE

Bill To:
 E911 COUNTY OF SUSSEX
 20212 THORTON SQUARE

Ship To:
 E911 COUNTY OF SUSSEX
 20212 THORTON SQUARE

SUSSEX, VA, 23844
 USA

SUSSEX, VA, 23844
 USA

SUSSEX, VA, 23844
 USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
(1) VESTA PALLAS SYSTEM					
862309-00303	11100658	PBX 5.0 BASE UNIT RNDT	1	\$7,959.65	\$7,959.65
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
862311-00801	73138871	CARD 8-PORT GATM	2	\$1,361.05	\$2,722.10
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	2		\$0.00
Maintenance Term (Months):	12				
862304-01504	11100800	PHN 1140 VP PBX5.0 IPBNDL	4	\$642.17	\$2,568.68
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	4		\$0.00
Maintenance Term (Months):	12				
04000-43120	73322819	IP KEY EXP MOD 1120/1140E	4	\$326.65	\$1,306.60
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	4		\$0.00
Maintenance Term (Months):	12				
872399-00701	73404529	LAN CTE 1 SEAT 5.0	3	\$123.73	\$371.19
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00

Quote # 1-8H0000

All pricing is valid until: 06/01/2012
 Quotes are exclusive of Taxes
 Verizon proprietary information

The equipment listed on this quote is solely for domestic use in the United States
 Contracting entities will be as defined in the contractual agreement



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:
Verizon Select Services Inc

Verizon Country:
USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
Maintenance Term (Months):	12				
809800-80401	73004810	PALLAS CFG	1	\$1,237.31	\$1,237.31
809800-80400	73004811	PALLAS STAGING PER POS	3	\$773.33	\$2,319.99
852204-00101	73013072	MTU BASE UNIT	1	\$6,495.90	\$6,495.90
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
852204-00201	73013074	RDNTD PACKAGE - MTU	1	\$3,588.21	\$3,588.21
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
852210-00401	73013071	ACTIVE CAMA MODULE	2	\$1,237.31	\$2,474.62
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	2		\$0.00
Maintenance Term (Months):	12				
872299-00101	73013070	MTU FIRMWARE	1	\$927.99	\$927.99
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
809800-90301		SPT THRU YR 1 MTU FW	1		\$159.56
Maintenance Term (Months):	12				
870899-03112.7	73404530	VP 2.7 FOR PALLAS PBX 5.0	1	\$6,805.23	\$6,805.23
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
870899-03102.7	73402540	VP 2.7 LICENSE ONLY	2	\$6,805.23	\$13,610.46
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	2		\$0.00
Maintenance Term (Months):	12				
809800-90201		SPT VP 1YR PCML	3		\$3,510.39
Maintenance Term (Months):	12				
870809-00201	537891	V ALI INTFC MOD	1	\$618.65	\$618.65



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
870809-00101	537892	V CAD INTFC MOD	1	\$618.65	\$618.65
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
62000-F204803	73185895	SVR HP MINI 2G 160HD	1	\$2,167.78	\$2,167.78
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
04000-00084	11082736	KIT BACKUP 500GB SATA	1	\$288.30	\$288.30
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
65000-00222	11083663	KIT DIGI 8-PORT	1	\$566.69	\$566.69
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
63002-172805	11082301	MNTR 17IN W/SPKRS NEC	1	\$270.97	\$270.97
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
04000-00392	11083216	SVR WIN2008 DGRD + 5CAL	1	\$1,000.98	\$1,000.98
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
809800-70001	493370	SYS SVR CFG	1	\$927.99	\$927.99
61000-F204807X	73392951	WKST HP Z200	3	\$2,011.88	\$6,035.64
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
63000-192610	73434408	MNTR 19IN LCD	3	\$282.98	\$848.94



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:
Verizon Select Services Inc

Verizon Country:
USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
04000-0LX44	593124	4-CHANNEL, PCI SOUND CARD	3	\$678.04	\$2,034.12
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
850808-00702	73030616	AUDIO CONTROL UNIT (ACU)	3	\$2,026.72	\$6,080.16
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
830801-01901-15	73186201	CBL ACU JACKBOX 15FT	6	\$54.44	\$326.64
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	6		\$0.00
830801-02201-15	73167436	CBL ACU AUDIO/DELTA 15FT	3	\$59.39	\$178.17
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
04000-01067-15	917005	CBL SER 15FT DB25F/DB9F	3	\$22.28	\$66.84
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
64007-50016	11059769	KEYPAD 24KEY W/12FT CBL	3	\$135.58	\$406.74
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
04000-01005	73398238	KVM DVI 4-PORT SWITCH	3	\$298.19	\$894.57
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
04000-01018	73441243	CBL DVI KVM EXT KIT	12	\$40.83	\$489.96
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	12		\$0.00

Quote # 1-8H0000

All pricing is valid until: 06/01/2012

Quotes are exclusive of Taxes

Verizon proprietary information

The equipment listed on this quote is solely for domestic use in the United States

Contracting entities will be as defined in the contractual agreement



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-80001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
Maintenance Term (Months):	12				
809800-90001	493369	V WKSTN CFG PEI	3	\$556.80	\$1,670.40
870890-07501	73012840	CPR/SYSPREP IMAGING	1	\$0.00	\$0.00
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
870810-00602	507797	VIRR PHN/RAD MOD	3	\$1,231.13	\$3,693.39
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
Maintenance Term (Months):	12				
809800-80106		SPT VIRR THRU YR1 PEI	3		\$634.71
Maintenance Term (Months):	12				
06500-55053	73003248	EQPMT RACK 19 INCH	1	\$340.27	\$340.27
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
862314-00101	73003269	PALLAS PERIPHERAL EQUIP	1	\$3,527.58	\$3,527.58
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
04000-01048	73223887	24-PORT 2610 POE SWTCH	1	\$1,638.21	\$1,638.21
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
850830-03011	11058736	MODEM PKG 56K EXT	1	\$777.04	\$777.04
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
04000-05533	73068296	DATA SHARER 4-PORT	1	\$752.29	\$752.29
04000-09388	73195721	ETHERNET TIME SVR 9388	1	\$1,932.10	\$1,932.10

(2) PERIPHERAL EQUIP & PRINTER

Quote # 1-8H0000

All pricing is valid until: 06/01/2012

Quotes are exclusive of Taxes

Verizon proprietary information

The equipment listed on this quote is solely for domestic use in the United States

Contracting entities will be as defined in the contractual agreement



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:
Verizon Select Services Inc

Verizon Country:
USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
06500-55053-S	936850	RACK, EQUIP SERVER 19INCH	1	\$1,127.19	\$1,127.19
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
65000-00124	73068353	CBL PATCH 15FT	1	\$17.33	\$17.33
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
64040-60019	73259326	PRINTER USB COLOR	1	\$123.73	\$123.73
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
65000-03133	73112682	CBL USB PRINTER 10FT	1	\$12.38	\$12.38
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				

(3) MANAGED SERVICES - MONITORING & RESPONSE

809800-14150		M&R ACT FEE, SMALL SITE	1		\$2,009.32
Maintenance Term (Months):	12				
871499-01203	11053004	M&R LIC, SERVER	1	\$441.72	\$441.72
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):	12				
871499-01204	11053005	M&R LIC, WORKSTATION	3	\$82.90	\$248.70
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
Maintenance Term (Months):	12				
871499-01205	11053006	M&R LIC, IP DEV	3	\$51.97	\$155.91
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	3		\$0.00
Maintenance Term (Months):	12				
809800-14111		M&R SERVER SRVC 1YR	1		\$1,536.54
Maintenance Term (Months):	12				
809800-14116		M&R WORKSTATION SRVC 1YR	3		\$1,276.50
Maintenance Term (Months):	12				

Quote # 1-8H0000

All pricing is valid until: 06/01/2012

Quotes are exclusive of Taxes

Verizon proprietary information

The equipment listed on this quote is solely for domestic use in the United States

Contracting entities will be as defined in the contractual agreement



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
809800-14121		M&R IP DEV SRVC 1YR	2		\$756.44
Maintenance Term (Months):		12			

(4) CUSTOMER-OWNED SPARES

862308-00510	11102939	PBX 5.0 POP BFT ASSY	1	\$2,780.24	\$2,780.24
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
862308-00610	11107881	PBX 5.0 BLANK HDD FRU	1	\$236.33	\$236.33
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
862309-00701	11102940	RDNT PWR SUPPLY PBX 5.0	1	\$424.40	\$424.40
862308-00401	73030621	COOLING FAN SPARE (FRU)	1	\$239.25	\$239.25
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
862311-00801	73138871	CARD 8-PORT GATM	1	\$1,361.05	\$1,361.05
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
862304-01504	11100800	PHN 1140 VP PBX5.0 IPBNDL	1	\$642.17	\$642.17
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
04000-43120	73322819	IP KEY EXP MOD 1120/1140E	1	\$326.65	\$326.65
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
852210-00401	73013071	ACTIVE CAMA MODULE	1	\$1,237.31	\$1,237.31
VZM-E911-OS-24X7X4		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
Maintenance Term (Months):		12			
832211-00606-FRU	73114101	MTU FAN CARD - FRU	1	\$186.84	\$186.84

Quote # 1-8H0000

All pricing is valid until: 06/01/2012

Quotes are exclusive of Taxes

Verizon proprietary information

The equipment listed on this quote is solely for domestic use in the United States

Contracting entities will be as defined in the contractual agreement



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-80001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
852210-00101	73030391	POWER MODULE (MTU)	1	\$1,608.51	\$1,608.51
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
852210-00901	73030393	CPU CARRIER MODULE	1	\$1,979.70	\$1,979.70
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00
04000-01048	73223887	24-PORT 2610 POE SWTCH	1	\$1,638.21	\$1,638.21
VZM-E911-OS-24X7X4 Maintenance Term (Months): 12		VERIZON E911 MAINTENANCE - ON-SITE - 24x7 - 4 HOUR	1		\$0.00

(5) EXTENDED WARRANTY - HP SERVERS AND WORKSTATIONS-5YRS

04000-01499 Maintenance Term (Months): 60		WARR 5YR 24x7 ML310/G5	1		\$1,523.55
04000-01501 Maintenance Term (Months): 60		WARR 5YR 24X7 4300/44/46	3		\$1,769.40

(6) TRAINING - ADMIN & USERS

000000-66506		VESTA PALLAS BUNDLED SITE	1	\$8,521.05	\$8,521.05
000000-46501		VESTA PALLAS AGENT	1	\$2,130.26	\$2,130.26

(7) INSTALLATION

E911 LABOR R		E911 LABOR - OFFICE HOURS	1		\$15,000.00
TRIP CHARGE		TRIP CHARGE	1		\$1,430.00
E911-MINORMATERIALS	73446225	E911 MINOR MATERIALS	1		\$6,750.00
E911 PROJECT MGT R		E911 PROJECT MANAGEMENT - OFFICE HOURS	1		\$3,800.00

(8) DISCOUNTS

E911EQUIP-VENDORISC		E911 EQUIPMENT VENDOR DISCOUNT	1		\$-8,432.43
---------------------	--	--------------------------------	---	--	-------------



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B0001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

<u>Part Number</u>	<u>Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
--------------------	----------------------	--------------------	------------	------------------------	-----------------------------

Additional Notes:

<u>Site</u>	<u>Description</u>
1-8H0001	<p>Quote Notes:</p> <p>1. THIS BASE SYSTEM QUOTES HARDWARE & SOFTWARE FOR A 3- POSITION VESTA PALLAS WITH MAGIC-EX. THE SOLUTION INCLUDES: >> VESTA PALLAS PBX 5.0 >> (4) CAMA TRUNKS FOR 911 AND (1) 8-PORT GATM8 FOR ADMIN LINES. >> (1) IPTELEPHONES W/ IP EXPANSION MODULE PER WORKSTATION >>(1) IP TELEPHONE FOR BATHROOM.</p> <p>>> REDUNDANT MTU (MULTI-TRUNKING UNIT) FOR TERMINATING 911 TRUNKS. >> VESTA ALI AND CAD INTERFACE MODULES >> (1) VESTA SERVER W/ VPALLAS 2.7 S/W >> (3) VESTA WORKSTATIONS W/ 19" LCD MONITORS, 4-CH PCI SOUND CARD, AUDIO CONTROL UNIT, 24KEY KEYPAD AND 4-PORT KVM SWITCH, ONE WORKSTATION WILL BE SPARE. >> 19" RACK AND PALLAS PERIPHERAL EQUIPMENT >> (1) 24-PORT SWITCH, MODEM AND COLOR USB PRINTER >> MAGIC-EX WITH 12-MONTHS SUPPORT >> MONITORING & RESPONSE ACTIVATION AND SUPPORT FOR 12-MONTHS >> CUSTOMER-OWNED SPARES AS LISTED ON QUOTE ABOVE. >> VESTA PALLAS SERVER AND WORKSTATIONS WARRANTY 24X7 FOR FIVE YEARS >> VESTA PALLAS AGENT & BUNDLE TRAINING FOR 2-1/2 -DAYS, 6-STUDENTS.</p> <p>2. ONE YEAR PLANTCML SOFTWARE SUPPORT AND ONE YEAR (12-months) MONITORING & RESPONSE SERVICES ARE INCLUDED. ALSO INCLUDED IS 12-MONTHS VERIZON WARRANTY.</p> <p>3. THERE IS NO UPS ON THIS QUOTE. CUSTOMER MUST PROVIDE OWN UPS (POWER BACKUP) AND OWN LICENSED ELECTRICIAN TO INSTALL AND MAINTAIN THE UPS.</p> <p>4. NO NETCLOCK IS QUOTED ON THIS BASE SYSTEM FOR TIME SYNC OF VESTA EQUIPMENT. CUSTOMER WILL REUSE EXISTING NETCLOCK/2. ONE ADDITIONAL ETHERNET TIME SERVER IS INCLUDED FOR VESTA LAN TIME SYNC.</p>



Site Level Title/Description:

Maintenance Payment Option: Prepaid

Site ID: 1-B00001

Site Name: 1-8H0001

CPE and Related Services for this Site will be provided by:

Verizon Entity:

Verizon Select Services Inc

Verizon Country:

USA

Site 1-B0001 Sub Totals

Discounted Equipment:	\$96,896.19
Installation & Training Labor:	\$30,881.31
Yr-1 Cassidian Software Support, Monitoring & Response:	\$13,176.41
Minor Materials:	\$7,173.00
Yr-1 Verizon Warranty:	\$0.00
Site Total:	\$148,126.91
Shipping & Handling Total:	\$1,873.02
Site Total with Shipping & Handling:	\$149,999.93

Total Extended Sales Price

Discounted Equipment:	\$96,896.19
Installation & Training Labor:	\$30,881.31
Yr-1 Cassidian Software Support, Monitoring & Response:	\$13,176.41
Minor Materials:	\$7,173.00
Yr-1 Verizon Warranty:	\$0.00
Grand Total:	\$148,126.91
Shipping & Handling Total:	\$1,873.02
Grand Total with Shipping & Handling:	\$149,999.93

**Other - The Other totals include miscellaneous charges including Minor Materials, Expedites, and special fees.*