

PSAP Grant Program Grant Ranker

View Application--18--Vesta/Eagle Replacement

Grant Period: 2010

Tier: Replacement of non-vendor supported wireless E-911 equipment or service to enable primary PSAP to maintain current service levels to the general public (**NON-VENDOR SUPPORTED**)

Grant Program: Continuity and Consolidation **Grant Type:** Individual PSAP

Priority: CPE (CPE)

Primary PSAP Applicants: Southampton County
Jurisdictions Served: Boykins, Town of
Branchville, Town of
Capron, Town of
Courtland, Town of
Ivor, Town of
Southampton, County of

Project Director:

Jerry L. Smith
Chief Communications Officer
P O Box 70 22336 Main St Courtland VA 23837
757-653-2100 (phone)
757-653-9452 (fax)
jsmith@shso.org

Project Description:

Total Project Cost \$191,631.00

Amount Requested: \$191,631.00

Statement of Need:

CPE and Call Accounting Equipment must be replaced as equipment is no longer supported by vendor. This system is vital to the continued operation of the call center. The failure of this system would extremely limit the communications center's ability to provide services to citizens. Our agency is requesting an exception to the PSAP grant limit and provide full funding for the replacement of this equipment. A lack of funding of the project may limit our ability to replace the equipment in the current fiscal year, exposing the system to an increased likelihood of failure.

Comprehensive Project Description:

Project will include the replacement of CPE equipment while minimizing outages by installing alongside current equipment. Installation will be done to minimize any impact on the current system. Expect that system installation should be done and complete within 6 - 9 months of grant award. System is expected to remain viable for a minimum of 5 years.

How will the equipment purchased will support future technologies for PSAP readiness?:

CPE equipment will be upgradable for future technological advancements as much as current purchasing will allow. Equipment must be able to perform basic functions related to call taking, call accounting.

Budget and Budget Narrative:

Project will include CPE replacement, a vendor provided breakdown is attached. (CPE cost - \$191,631)

Evaluation:

Vendor will complete installation within negotiated timeline, vendor will perform tests to ensure system functionality. Once completed PSAP will perform tests to ensure that system performs as expected and is able to completely process all expected tasks.

Attachments

Southampton budgetary cost for new system 090808.doc
Southampton County Budgetary quote for UPGRADE TO VESTA PALLAS CUSTOMER 090808.rtf



Quote Header:

<u>CAM Contact Information</u>	<u>Account</u>	<u>Quote #</u>	<u>Revision</u>
	SOUTHAMPTON COUNTY (VA) 911	1-FFED10	1

<u>Quote Date</u>	<u>SE</u>
09/08/2008	AINSWORTH SEWELL

Total Extended Sales Price

PlantCML Software Support & Monitoring-yr-1	\$17,244.99
Equipment:	\$124,642.67
Labor:	\$13,170.00
Field Engineering, Agent & User Training:	\$28,732.72
Minor Material-	\$6,000.00
Trade In:	\$0.00
Grand Total:	\$189,790.38
Shipping & Handling Total:	\$1,840.27
Grand Total with Shipping & Handling:	\$191,630.65



Line items that do not belong to a site:

Maintenance Payment Option: Prepaid
Maintenance Term: 12

SOTHAMPTON COUNTY (VA) 911
 NO ADDRESS TO DISPLAY

<u>Part Number</u>	<u>VZ Material Code</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Sale Price</u>	<u>Extended Sales Price</u>
862309-00101	73003258	BASE UNIT LAN/LAN	1		\$5,823.53
862309-00301	73003260	BASE UNIT, LAN/LAN - RDNT	1		\$7,159.06
862311-00901	73140259	CARD, 4 PORT (50PIN X2)	2		\$2,278.40
862311-00801	73138871	CARD, 8-PORT GATM	2		\$3,116.24
872399-00101	73008527	LAN CTE, 1 SEAT	3		\$388.23
862306-00201	73003253	TELEPHONE 16-BUTTON	3		\$698.82
862308-00801	73030625	T24-24 BUTTON KIM	3		\$625.05
809800-80401	73004810	PALLAS CFG	1		\$1,294.12
809800-80400	73004811	PALLAS STAGING PER POS	3		\$2,426.46
852204-00101	73013072	MTU BASE UNIT	1		\$6,794.12
852204-00201	73013074	RDNTD PACKAGE - MTU	1		\$3,752.94
852210-00401	73013071	ACTIVE CAMA MODULE	4		\$5,176.48
872299-00101	73013070	MTU FIRMWARE	1		\$970.59
862306-00501	73038811	BACKUP TELEPHONE 4-LINE	4		\$846.88
852204-00301	73041218	CROSS-CONN ASSY BKUP PH	1		\$311.88
99908-07151-050	393899	CBL 25 PR 50FT F/F	1		\$41.41
99928-28001	393902	CONN BLOCK ASSY KIT	1		\$380.47
870899-03002.6	73106395	VP 2.6 SW/DOC/LIC	1		\$7,117.65
870899-03102.6	73106396	VP 2.6 LICENSE ONLY	2		\$14,235.30
870809-00201	537891	V ALI INTFC MOD	1		\$647.06
870809-00101	537892	V CAD INTFC MOD	1		\$647.06
62000-F204803	73185895	SVR HP MINI 2G 160HD	1		\$2,267.29
04000-00064	73148180	KIT BACKUP SATA 160GB	1		\$356.32
04000-99690	73068311	KIT EXP CARD 8-PORT & CBL	1		\$569.04
63002-172802	73032257	MNTR, 17IN FP BK	1		\$406.60
04000-00355	73130807	SVR WIN 2003 + 5CAL	1		\$1,356.10
809800-70001	493370	SYS SVR CFG	1		\$882.35
61000-F204801X	73186484	WKST INTG HP XW4600 XP	3		\$6,103.05
63002-192805	73192916	MNTR 19IN W/SPKRS NEC	3		\$1,115.52
04000-0LX44	593124	4-CHANNEL, PCI SOUND CARD	3		\$2,153.64
850808-00702	73030616	AUDIO CONTROL UNIT (ACU)	3		\$8,487.84
64007-50017	11059770	KEYPAD 24KEY W/25FT CBL	3		\$514.80



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04000-01036	73140196	SWITCH KVM 2-PORT USB	3		\$406.77
65000-00147	73111550	CBL 15FT EXT KMM USB	3		\$215.67
809800-90001	493369	V WKSTN CFG PEI	3		\$3,606.00
870890-07501	73012840	CPR/SYSPREP IMAGING	1		\$500.00
870810-00602	507797	VIRR PHN/RAD MOD	3		\$4,658.10
06500-55053	73003248	EQPMT RACK 19 INCH	1		\$458.50
862314-00101	73003269	PALLAS PERIPHERAL EQUIP	1		\$5,395.91
850830-03011	11058736	MODEM PACKAGE 56K EXT	1		\$822.68
MAGIC SYSTEM UPGRADE					
871299-00804.0U	73107795	MAGIC 4.0 UPGD W/O SQL	1		\$500.00
62000-F204803	73185895	SVR HP MINI 2G 160HD	1		\$2,250.12
04000-00064	73148180	KIT BACKUP SATA 160GB	1		\$356.32
04000-00355	73130807	SVR WIN 2003 + 5CAL	1		\$1,356.10
04000-00284	73138615	SQL 2005 CAL RUNTIME STD	4		\$348.08
809800-19004	756556	MAGIC SVR CONFIG SERVICE	1		\$750.00
06500-19150	73008530	SHELF RACK, DBL BLK 19IN	1		\$256.76
04000-002B2	756199	KVM 2-PORT SWITCH	1		\$463.24
04000-00612	73172914	CBL KVM PS/2 CONSOLE	1		\$43.68
04000-60614	73168685	CBL KVM PS/2 PC	2		\$172.72
04000-RMM19	828429	BRKT 19IN RACK MTG/ARBITR	1		\$49.92
64040-60016	73112681	PRINTER, HP COLOR USB	1		\$300.94
65000-03133	73112682	CBL USB PRINTER 10FT	1		\$12.60
862311-00701	73003268	MEDIA SERVICES CARD, FRU	1		\$3,084.00
862309-00601	73030627	RDNT, PWR SUPPLY	1		\$447.32
862308-00901	11044164	PALLAS PBX 3.7 HD 20GB	1		\$717.60
862308-01001	11047190	PALLAS PBX BLANK HD 20GB	1		\$429.56
862308-00401	73030621	COOLING FAN SPARE	1		\$201.32
852210-00401	73013071	ACTIVE CAMA MODULE	1		\$2,060.00
862311-00901	73140259	CARD, 4 PORT (50PIN X2)	1		\$1,139.20
862311-00801	73138871	CARD, 8-PORT GATM	1		\$1,877.24
862306-00201	73003253	TELEPHONE 16-BUTTON	1		\$299.80



Line items that do not belong to a site:

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862308-00801	73030625	T24-24 BUTTON KIM	1		\$251.66
832211-00606-FRU	73114101	MTU FAN CARD - FRU	1		\$198.06
852210-00101	73030391	POWER MODULE (MTU)	1		\$2,678.00
852210-00901	73030393	CPU CARRIER MODULE	1		\$3,296.00
862306-00501	73038811	BACKUP TELEPHONE 4-LINE	1		\$211.72
852204-00301	73041218	CROSS-CONN ASSY BKUP PH	1		\$401.46
99908-07151-050	393899	CBL 25 PR 50FT F/F	1		\$49.92
61000-F204801X	73186484	WKST INTG HP XW4600 XP	1		\$2,003.32
63002-192805	73192916	MNTR 19IN W/SPKRS NEC	1		\$371.84
04000-0LX44	593124	4-CHANNEL, PCI SOUND CARD	1		\$717.88
850808-00702	73030616	AUDIO CONTROL UNIT (ACU)	1		\$2,829.28
64007-50017	11059770	KEYPAD 24KEY W/25FT CBL	1		\$171.60
04000-01036	73140196	SWITCH KVM 2-PORT USB	1		\$135.59
65000-00147	73111550	CBL 15FT EXT KMM USB	1		\$71.89
809800-90001	493369	V WKSTN CFG PEI	1		\$1,202.00
65000-00002	492014	CBL PATCH 3FT, PNL TO SW	1		\$11.54
809800-90301		SPT THRU YR 1 MTU FW	1		\$270.00
809800-90201		SPT VP 1YR PCML	3		\$5,940.00
809800-80106		SPT VIRR THRU YR1 PEI	3		\$807.00
809800-01247		MAG/C-DTLS SPT RNSTMNT	3		\$900.00
809800-00701		MG 4.X/5.X SPT THRU Y1PEI	3		\$483.00
809800-14150		M&R ACT FEE, SMALL SITE	1		\$2,494.99
871499-01203	11053004	M&R LIC, SERVER	2		\$970.84
871499-01204	11053005	M&R LIC, WORKSTATION	3		\$273.06
871499-01205	11053006	M&R LIC, IP DEV	3		\$172.56
809800-14111		M&R SERVER SRVC 1YR	2		\$3,820.00
809800-14116		M&R WORKSTATION SRVC 1YR	3		\$1,590.00
809800-14121		M&R IP DEV SRVC 1YR	2		\$940.00
E911 LABOR R		E911 LABOR - OFFICE HOURS			\$12,000.00
SUBEQUIP-E911		SUBCONTRACTOR PROVIDED E911 EQUIPMENT-FE-PRI			\$17,066.24
SUBEQUIP-E911		SUBCONTRACTOR PROVIDED-AGENT TRAINING E911 EQUIPMENT	1		\$2,333.38
SUBEQUIP-E911		SUBCONTRACTOR PROVIDED E911 EQUIPMENT-RND USER	1		\$9,333.10

BUDGETARY



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E911EQUIP-VENDORDISC 3-position vesta pallas discount		E911 EQUIPMENT VENDOR DISCOUNT	1		(\$7,500.00)
E911EQUIP-VENDORDISC Pallas Loyalty discount		E911 EQUIPMENT VENDOR DISCOUNT	1		(\$6,000.00)
E911-MINORMATERIALS X		E911 MINOR MATERIALS	1		\$6,000.00
TRIP CHARGE		TRIP CHARGE	18		\$1,170.00

Additional Notes:

<u>Site</u>	<u>Description</u>
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Grand Total:

Extended Sale Price for all lines that do not belong to a site:	\$189,790.38
Shipping & Handling for all lines that do not belong to a site:	\$1,840.27
Extended Sale Price with S&H for all lines that do not belong to a site:	\$191,630.65



**South Inc.
Branch Sales**

13930 Minnieville Rd.
Woodbridge, Va 22193

September 8, 2008

Jerry Smith
Chief Communication Officer
Southampton County Sheriff's Office
22336 Main Street
Courtland, VA. 23837

Dear Mr. Smith

The following information will provide you with a budgetary cost for a new VESTA Pallas system. The system is configured for three 911 positions with 19" flat monitors and is equipped with wireline and wireless trunks and administrative lines and a new Magic system.

The budgetary cost includes equipment, installation, training, on site spares, one year software support and monitor and control and one year of warranty. Verizon will remove your existing system and

The budgetary cost to upgrade your system to Vesta Pallas is **\$191,630.65**

Sincerely

Tom Griffith
Corporate Account Manager