

PSAP Grant Program Grant Ranker

View Application--33--Botetourt County Recorder replacement

Grant Period: 2009

Tier: Replacement of non-vendor supported wireless E-911 equipment or service to enable primary PSAP to maintain current service levels to the general public (**NON-VENDOR SUPPORTED**)

Grant Program: Continuity and Consolidation **Grant Type:** Individual PSAP

Priority: Voice recorders and logging systems (**VOICE**)

Primary PSAP Applicants: Botetourt County GIS-Communications

Jurisdictions Served: Botetourt

Project Director:

SPENCER SUTER
EMERGENCY SERVICES/COMMUNICATIONS MANAGER
205 N ROANOKE ST SUITE 1 FINCASTLE, VA 24090
540-473-8301 (phone)
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Project Description:

Botetourt County currently uses an anitquated Dictaphone Guardian recorder and individual Dictaphone desktop instant recall recorders. NICE, Inc. has indicated that they will no longer support the system on 2/29/08. One of our 3 desktop positions is curently inoperable. We propose to replace the system with a NiceCall Focus III or simular system as soon as possible. Total cost of the project is \$37,554.82. Botetourt County proposes to fund \$5384.20 (20% mathc) as well as \$10,633.53 for prepaid maintenance (a significant cost savings over a year-to-year plan). We would prefer to meld this procurement with installation of new CPE (2008 grant).

Total Project Cost \$37,554.82

Amount Requested: \$21,537.09

Matching Funds: \$5,384.20

Additional Local Funds: \$10,633.53

Statement of Need:

Botetourt County currently employs a legacy Dictaphone guardian analog recorder with seperate, stand-alone instant recall recorders at each of 3 dispatch positions, one of which is currently and permanently broken. NICE, Inc. has given written notice that all service and support will be discontinued in February 2008.

Project Impact:

Most importantly, daily operations would be improved dramatically with clearer and more reliable recorder

interfaces. A significant amount of desktop space would be freed up as well. An ancillary benefit would be supervisor review / training opportunities realized through ease of call review.

Consequence of Not Receiving:

Obviously, there are many benefits which would not be realized should a new system not be installed. However, the most critical issue is the cessation of all vendor support.

Part of Long Term or Strategic Plan?: Yes

Likelihood of Completion Unfunded?: 50%

Other Available Funding Sources?: No

Percent of Grant Funding Requested To Total Funding Cost?: 57%

Is Project Locally Sustainable?: Yes

Comprehensive Project Description:

Botetourt County is currently in the process of replacing our premise CPE, with assistance from last year's VITA grant funding. Our next logical step is to replace our antiquated recording equipment. We have received several quotes and the favored equipment is in the mid range of cost. We would prefer to schedule the installation to coincide with implementation of our new CPE if at all possible. The new, 32+ channel, scalable system will be both digital and analog compatible and will include both long term and instant recall capability.

What type of interface or compatibility solution will be used between existing equipment and/or software and that which you intend to purchase?:

The successful vendor will be required to interface all existing channels (phone and radio) with the new recorder system.

What is the overall relationship of your project to your PSAP or locality's established long-range future plans?:

The project is a critical cog in our planning efforts. It is the second and least expensive of 3 main steps we outlined in bringing our PSAP up to date. The first was new CPE (project underway) and the last will be replacement of our aging radio consoles and narrowbanding per FCC initiative. Other steps we may add in the future are update of CAD and Mapping systems and reconfiguration and physical remodeling of the PSAP to provide a better overall service.

How will the equipment purchased will support future technologies for PSAP readiness?:

The scalable digital interface will allow for growth and new technology.

Budget and Budget Narrative:

The preferred quote in this process totals \$37,554.82. The base price of \$26,921.29 includes a 32 channel digital recording system, lightning protection and a 1 year warranty. If full funding is available in the upcoming local budget, Botetourt County will take advantage of prepaid maintenance to include years 2 - 5 of warranty/maintenance. If our 2009 budget will not support the up-front cost, we will go to a year-by-year payment. The final decision will depend upon total County budget requests and revenues available.

Ongoing Expenses:

Years 2 - 5 maintenance will be paid up-front if possible. If full funding is not available in 2009, the approximately \$3,500 per year maintenance fees which will be covered on an annual basis with local funds.

Evaluation:

We will be able to easily ascertain the success of this project through increased clarity, utility and reliability of the recorder system.

What are the short term, intermediate, and/or long-term outcomes desired for this project?:

Short term - Immediate peace of mind that our system is supported. Intermediate - Reliable, easy to use and supported recorder system. Long term - Server-based digital technology should support many industry advances before becoming obsolete.

What measures will be used to determine outcomes?:

Every-day use will test the system capabilities and reliability. Dispatchers will have a firm grip on whether the instant recall system works as it should. Supervisors will monitor the long term recording module to ensure accuracy and dependability.

How will data be collected and how will evaluations be conducted?:

By virtue of the purpose, data will be collected constantly. Evaluations will take place daily through normal business operations (call review, etc.).

How will data be presented?:

Data will be presented in wav files and can be translated into other sound formats.

Attachments

Botetourt-32revised-SKDSQ1023-01-11-26-07.pdf



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 Suite 102
 Louisville, KY 40243
 Tel: 502-253-0134
 Toll Free: 866-389-0911
 Fax: 480-247-5270

EQUIPMENT QUOTE

Date	Quote #
11/26/07	SKDSQ1023-01
Prepared by	Stacey Stover
Sales Rep	Todd Ewald

Prepared For: Botetourt County Sheriff's Office
 Spencer Suter
 20 East Back Street
 PO Box 18
 Fincastle, VA 24090
 Phone: (540) 473-8301
 Fax: (540) 473-8288
 E-mail: ssuter@botetourt.org

Ship To: Botetourt County Sheriff's Office
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 Phone: (540) 473-8301
 Fax: (540) 473-8288
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Proposed Work: 32 channel Digital Logging Recording System with Lightning Protection Package

PRODUCTS

Item #	Qty	Description	Price	Ext. Price
NCF3B-32	1	32 Channel NiceCall Focus III Digital Recording System	\$19,000.00	\$19,000.00
Analog4	8	4 Channel Analog Interface		
CA03	2	Open leads cable for up to 24 channels, 5m long	\$150.00	\$300.00
NCF3-BAS-PACK	1	Public Safety Basic Application Pack	\$1,000.00	\$1,000.00
REC-PROT	1	NiceCallFocus III Protection Plan Includes Line Conditioning UPS and Database Memory Backup	\$999.00	\$999.00
ASPROT	1	Lightning Protection includes protection for A/C, network and RJ21 Connectivity	\$950.00	\$950.00
Products SubTotal				\$22,249.00

SERVICES

Implementation Services	\$3,337.35
1 Year Extended Warranty (8x5)	\$1,334.94
Services SubTotal	\$4,672.29

Project Subtotal: \$26,921.29

Other Considerations

Trade In Allowance (\$1,200.00)

Shipping: \$200.00

Grand Total: \$25,921.29

Prepaid Maintenance Options

(The amounts checked below will be added to the Grand Total of this quotation)

Years 2 through 5 - 8x5 \$10,633.53

Years 2 through 5 - 24x7 \$13,291.91

Customer Approval:

Approved by:

Approved Date:

Title:

Purchase Order Number

Please provide a copy of your company's purchase order along with the signed quotation and fax to 480-247-5270.

We appreciate your business and we look forward to serving you!

Terms & Conditions:

1. Price quotations are valid for 30 days.
2. Payment Terms: Due Upon Receipt
3. New installations automatically include a 90 day labor and 1 year parts warranty.
4. Applicable taxes will be charged extra.
5. Delivery: CFR-Factory
6. Estimated Delivery: 4 weeks ARO
7. Physical location must be provided at time of quotation.
8. Customer must supply and maintain the proper audio, AC, and data inputs to the system's physical location.
9. Customer is responsible for supplying the necessary LAN and telephony switch components to interface with the recording system.
10. Customer is responsible for maintenance of all cable and wiring associated with this equipment.

Initials