

ORANGE COUNTY, VIRGINIA

OFFICE OF THE COUNTY ADMINISTRATOR

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May 14, 2013

Mr. Michael M. Cline
Chairman, VA E-911 Services Board
Commonwealth Enterprise Solutions Center
11751 Meadowville Lane
Chester, Virginia 23836

Dear Mr. Cline,

The Orange County Emergency Communications Center has a current investment in the VESTA CTI platform that has for many years utilized the Nortel/Avaya BCM successfully in mission critical applications. After the Nortel acquisition, Avaya started a series of End of Sale/End of Support releases that impacted the use of the BCM as the PALLAS portion of the VESTA Solution. Both BCM and the operating systems on workstations and servers are technically outdated. End of Sale options for BCM began in October, 2012, with the understanding that support and additional spares were to be slowly phased out. In addition, Orange County's existing Windows XP operating system will no longer be supported by Microsoft after 2014.

In FY13, Orange County was awarded grant funding by VITA based on a Verizon recommendation to replace our BCM. However, after additional research we now believe that simply replacing the BCM would not provide a viable long term solution. Orange County decided not to pursue FY13 grant funding and to instead reapply for full funding in FY14 in order to procure a total solution of updating and if necessary replacing the following items: BCM, servers, the VESTA CTI platform, and XP workstations. The overall objective is to move to a VESTA platform that allows for more frequent updates that will include the functionality necessary for i3 or Next Generation technology. Additionally, the Orange County Emergency Communications Center is replacing the outdated MAGIC MIS application with a more robust browser based AURORA MIS.

In August, 2012, a good faith quote of \$131,000 was provided to Orange County from Carousel to implement the final solution. At this time Cassidian had not released its pricing for this new platform. Subsequently, Orange County was awarded the grant for the \$131,000 to purchase the necessary equipment and began the planning stages of the project implementation. However, as of May, 2013, the quote increased dramatically. The current pricing is \$191,415.70

Orange County is requesting an emergency grant in the amount of \$19,000 to cover the additional funds necessary to complete the project. The increase in funds will increase Orange County's funding to the \$150,000 cap allowed per locality. Orange County has shown good

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faith and due diligence in working with our partners to ensure we bring longevity to our 911 system. Additionally, if the original quote provided was at the \$150,000 threshold, the County would have applied for the full amount. The County is currently working to secure any additional funds needed to move forward with the project despite the fact that Capital Improvement Project monies were not budgeted for this project based on the original quote and grant monies provided.

Thank you for your consideration of our special request. Please feel free to contact me directly at (540) 672-3313 if the Board has any further questions or concerns regarding this request.

Respectfully,

A handwritten signature in cursive script that reads "Julie G. Summs". The signature is written in black ink and is positioned above the printed name and title.

Julie G. Summs
County Administrator